# The performance of German credit institutions in 2015

German banks' operating income was  $\leq$ 4.0 billion up on 2014 to stand at  $\leq$ 127.9 billion notwith-standing the persistence of the low-interest-rate environment. This effect was largely driven by one major bank which achieved a substantial increase in its current income from equities and other variable-yield securities, participating interests and shares in affiliated enterprises. By contrast, banks' net income from traditional interest business declined by  $\leq$ 0.9 billion to  $\leq$ 78.1 billion, although this was offset by an increase of  $\leq$ 1.2 billion to  $\leq$ 30.5 billion in net commission income.

Higher staff costs and additional costs in meeting regulatory requirements, which include the bank levy imposed in the reporting year for the first time under new European rules, put a strain on the expenditure side. As a result, the cost/income ratio, which is used as a measure of cost efficiency, deteriorated by 1.2 percentage points to 70.4%.

Once again, the lower level of banks' risk provisioning in their portfolios thanks to the current macroeconomic conditions proved to be a mainstay of profitability. This led to a marked increase in profit for the financial year before tax to  $\leq 26.5$  billion.

The shortening of maturities on the liabilities side associated with the growing concentration on overnight deposit products stands in contrast to loans with considerably longer interest fixation periods. Viewed in isolation, this bolsters income from interest business, but at the same time it also heightens further the maturity transformation risk on banks' balance sheets.

Thanks to a much improved balance sheet capital base, German banks currently have a high resilience to the burdens arising from the low-interest-rate environment. They again transferred a large part ( $\in$ 9.7 billion) of their profit for the financial year to capital in 2015.

### Banks' business environment

Positive real economic setting

The German economy remained in good shape in the reporting year. Consumption was bolstered by steep increases in employment, marked wage growth and rising purchasing power due to the continued decline in oil prices. Positive stimuli also came from government spending to provide support and accommodation for refugees. A further boost came from the continuing rise in housing investment. In December 2015, the annual growth rate in loans to households for house purchase stood at 3.5% – the highest increase for more than 13 years. By contrast, growth in the commercial property segment for the year as a whole was lower than in 2014. Foreign trade benefited from the favourable euro exchange rate and the upturn in demand from the euro area. However, demand impulses from China and the commodity-producing emerging economies were lacking towards the end of the year.

Current status of the banking union

After the Single Supervisory Mechanism (SSM)1 entered into force on 4 November 2014, preparatory work for the introduction of the Single Resolution Mechanism (SRM),<sup>2</sup> the second pillar of the banking union, got underway in the reporting year. The SRM establishes uniform rules and a uniform procedure for the resolution of distressed credit institutions in member states participating in the SSM.3 Core elements are the Single Resolution Board (SRB), which is endowed with relevant decision-making powers, and the Single Resolution Fund (SRF), which is administered by the SRB. When the SRB became fully operational as of 1 January 2016, the SRF replaced the national resolution funds of the participating member states. The SRF intends to reach its target volume of at least 1% of the amount of covered deposits of all the institutions authorised in all of the participating member states (around €55 billion) by the end of 2023. The bank levy was collected in the reporting year for the first time in accordance with new European rules, with German institutions paying around €1.6 billion.⁴

Persistently low interest rates are posing evergreater challenges to the interest-driven business models of many German credit institutions. Among these are building and loan associations,5 which are included in our analysis for the first time (see the box on pages 64 to 66). The Federal Financial Supervisory Authority (BaFin) and the Bundesbank conducted a survey again in 2015 on the performance and resilience of German credit institutions in the lowinterest-rate setting in order to gain an insight into the assessment of the medium to longterm outlook for profitability by credit institutions that are particularly dependent on net interest income. Taking part were around 1,500 of the less significant institutions, which continue to be under the direct supervision of the national competent authorities. According to the institutions' own projections and based on prudentially defined interest rate shock scenarios, the institutions expect their profitability to come under considerable pressure over the forecast horizon to 2019 if interest rates remain low. Given the existing capital buffers and available hidden reserves, however, the losses of earnings that are predicted up to 2019 as a result of the low-interest-rate setting seem to be manageable for most institutions at present.

The process of consolidation in the banking sector was continuing in the reporting year. Largely as a result of merger activity in the coFurther drop in the number of banks

2015 survey on the low-

interest-rate

environment

<sup>1</sup> For more information, see also Deutsche Bundesbank, Launch of the banking union: the Single Supervisory Mechanism in Europe, Monthly Report, October 2014, pp 43-

**<sup>2</sup>** For more information, see also Deutsche Bundesbank, Europe's new recovery and resolution regime for credit institutions, Monthly Report, June 2014, pp 31-55.

**<sup>3</sup>** These are the member countries whose currency is the euro as well as any EU member states outside the euro area that decide to join.

<sup>4</sup> According to the press release which the Federal Financial Market Stabilisation Agency (FMSA) issued on the bank levy on 4 December 2015, big banks and regional banks accounted for €0.9 billion, Landesbanken for €0.3 billion and certain other institutions such as mortgage banks and financial service providers for €0.2 billion; savings banks paid €0.1 billion, credit cooperatives €0.06 billion and central institutions of the cooperative sector €0.04 billion.

 $<sup>{\</sup>bf 5}$  The aggregate comprising "all categories of banks" has been extended accordingly from 1993. See the box on the reporting group on p 61.

### Methodological notes

### Data based on individual accounts in accordance with the German Commercial Code and on monthly balance sheet statistics

The results from the profit and loss accounts are based on the published annual reports of the individual institutions in accordance with the provisions set forth in the German Commercial Code (Handelsgesetzbuch, or HGB) and the Regulation on the Accounting of Credit Institutions (Verordnung über die Rechnungslegung der Kreditinstitute, or RechKredV). They differ in terms of their conception, structure and definitions from the internationally customary IFRS (International Financial Reporting Standards) accounting standards<sup>1</sup> for capital market-oriented banking groups, which means that - from a methodological viewpoint - the respective business results and certain balance sheet or individual profit and loss items are not comparable across the national and international accounting frameworks.

For reasons of comparability within Germany, it is advisable to consider the individual accounts when analysing the financial performance. Using group accounts would make a meaningful analysis difficult as, first, many German banks are not part of a group, meaning that their individual accounts drawn up in accordance with the German Commercial Code would still have to be used; second, not all group accounts are prepared according to international accounting standards.

The figures for balance sheet capital (total equity), total assets and other stock variables are not obtained from the annual reports but are calculated as annual average values on the basis of the monthly balance sheet statistics reported for the institution as a whole.

### Reporting group

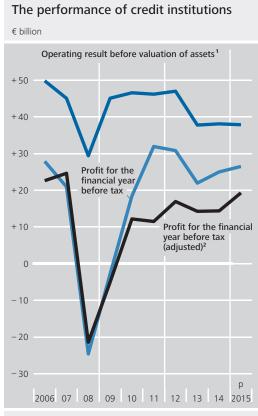
The reporting group for statistics on banks' profit and loss accounts (profit and loss statistics) includes all banks within the meaning of the German Banking Act (Gesetz über das Kreditwesen, or KWG) that are monetary financial institutions and are domiciled in Germany. Branches of foreign banks that are exempted from the provisions of section 53 of the Banking Act, banks in liquidation and banks with a financial year under 12 months (truncated financial year) are not included in this performance analysis. The category of building and loan associations has been included in the analysis for the first time and the aggregate comprising "all categories of banks" extended accordingly from 1993. Long-term time series on profitability are available as PDF downloads on the Bundesbank's website.2

### Calculation of the long-term average

At the launch of European monetary union in 1999, the reporting group relevant for calculating the money supply and for monetary analysis was uniformly defined by the ECB for the euro area as a whole and referred to as the monetary financial institutions (MFI) sector. Unlike the population of banks used for the Bundesbank analysis up to that time, building and loan associations are also included. Except where another time period is explicitly mentioned, the calculations with regard to the longer-term average cover the years since the launch of European monetary union, ie from 1999 to 2015.

<sup>1</sup> IFRS-based financial statements are of relevance, for instance, to matters of macroprudential analysis and oversight, concentrating on systemically important banks and their international business activities (including their foreign subsidiaries). For details, see Deutsche Bundesbank, Financial Stability Review 2013, November 2013.

<sup>2</sup> http://www.bundesbank.de/Navigation/EN/Statistics/Banks\_and\_other\_financial\_institutions/Banks/Statistics\_of\_the\_banks\_profit\_and\_loss\_accounts/tables/tabellen.html



1 Operating income less general administrative spending. 2 Less net transfers to the fund for general banking risks.

Deutsche Bundesbank

operative bank sector, there was a further decline in the number of institutions covered by the statistics on the profit and loss accounts<sup>6</sup>. As a result, the following comments on the results of these statistics are based on a reporting group comprising 1,679 banks (compared with 1,715 in 2014).

#### Rise in net interest income

Current income sees substantial increase

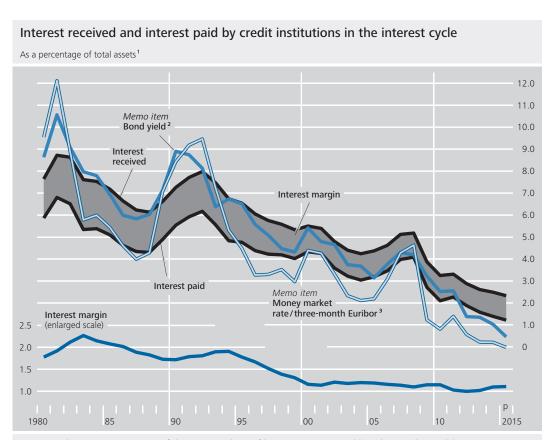
Net interest income generated by German credit institutions in 2015 rose substantially by €2.5 billion to €95.9 billion. As a result, net interest income accounted for 75% of operating income<sup>7</sup> despite the persistence of low interest rates. This was 1.7 percentage points more than the long-term average.<sup>8</sup> This positive development was not due to the result of interest business in the narrower sense but was driven primarily by the rise in current income from equities, other variable-yield securities, participating interests and shares in affiliated

enterprises (by €3.7 billion to €15 billion). This item together with income from profit transfers9 accounted for 8.9% (€17.8 billion) of all income included in the figure for net interest income; on a long-term average, it accounted for 5.9%. By contrast, net income from traditional interest business¹o fell by €0.9 billion to €78.1 billion. Although there are no signs of a slump, this trend confirms expectations of a weakening outlook for profitability in a persistent low-interest-rate environment. Pension expenditure reduced net interest income<sup>11</sup> to a limited extent, among other things because, in the low-interest-rate environment, pension provisions under German GAAP are increasingly being brought into line with the rising market value of pension commitments.12

Despite a marked rise in net interest income, the interest margin, calculated as the ratio of net interest income to total assets, <sup>13</sup> went up only marginally to 1.11% in 2015. <sup>14</sup> This was attributable to business expansions, which were reflected mainly in total assets and less in net

Almost no change in the interest rate margin

- **6** See also the box on the HGB single-entity financial statements and on the monthly balance sheet statistics as a database on p 61.
- **7** Operating income is defined as the sum of net interest income, net commission income, result from the trading portfolio and other operating result.
- 8 See the box on the long-term average on p 61.
- **9** Income from profit transfers comprises profits transferred under profit pooling, profit transfer agreements or partial profit transfer agreements.
- **10** Interest income from lending and money market business as well as from fixed-income securities and debt register claims less interest expenditure.
- 11 Pursuant to section 253 (2) of the German Commercial Code (HGB), pension obligations are to be discounted at an average market interest rate of the past and netted with the existing plan assets to be carried at fair value. The Bundesbank calculates and announces the discount rates in accordance with the Regulation on the Discounting of Provisions (Rückstellungsabzinsungsverordnung). Effects of these calculations on profit or loss are reflected in net interest income, staff costs or often, according to the data published in the annual reports, in the net other operating result. See also IDW Accounting Principle: Handelsrechtliche Bilanzierung von Altersversorgungsverpflichtungen (IDW RS HFA 30), Nos 85 ff.
- **12** See also Statement by the Deutsche Bundesbank of 18 August 2015 on the Bundestag's decision regarding the German Commercial Code's discount rate for pension provisions (BT Drucksache 18/5256).
- 13 See also the box on the dataset on p 61.
- **14** The interest margin adjusted for interbank business was, at 1.42%, likewise close to the prior-year level.



**1** Up to end-1998, as a percentage of the average volume of business. **2** Average yield on domestic bearer debt securities. **3** Up to end-1998, money market rate for three-month funds in Frankfurt.

Deutsche Bundesbank

interest income. The interest margin gives an important indication of the general profitability, above all, of those credit institutions which focus on traditional deposit and lending business. In particular, this category of banks comprises credit cooperatives and savings banks, whose interest margins are invariably higher than those of the other banking groups and also show lower volatility over time. Nevertheless, the further decline in interest margins at the networked institutions is confirmation of the growing pressure on margins: since 2011, net interest income generated by these banks at the group level has nearly always risen to a lesser extent than total assets. In the reporting year, the interest margin in the cooperative bank sector, at 2.14%, was 0.07 percentage point lower and in the savings bank sector, at 2.06%, 0.03 percentage point lower than one year earlier.

German banks' funding situation remains favourable. This was also confirmed by the banks

participating in the Bank Lending Survey (BLS), which the Bundesbank conducts on a regular basis. Throughout the reporting year, the interest rates on the main refinancing operations and the marginal lending facility were, at 0.05% and 0.30% respectively, at their lowest levels up to that point in the history of the European Central Bank (ECB). Interest rates in the interbank market fell repeatedly to new alltime lows. On a monthly average, the interest rate on unsecured money market transactions between banks (Euro InterBank Offered Rate, Euribor) with a three-month maturity was clearly in negative territory at -0.13% in December, and the unsecured interbank overnight rate Eonia (Euro OverNight Index Average) stood even lower at -0.2%. In light of the ample supply of liquidity owing to the nonstandard monetary policy measures, however, excess liquidity15 on current accounts at the Bundesbank almost quadrupled to just under

Favourable funding environment

# The effects of the low-interest-rate environment on building and loan associations

Prices on the German housing market continued to grow rapidly. Calculations based on bulwiengesa AG data show that house prices increased by an average of 6% in German cities in the year under review. A major cause of the price inflation is the increased demand for residential property which is being supported by favourable funding conditions in the persistent low-interest-rate environment and good underlying macroeconomic conditions.

The 21 private-sector as well as the public-sector building and loan associations in Germany, which by definition belong to the monetary financial institutions (MFIs), and which have therefore been included in the consolidated balance sheet of MFIs and money supply calculations for the purposes of monetary analysis since the launch of European monetary union in 1999, play an important role in real estate financing. Although their total assets account for less than 3% of the aggregate total assets for all categories of banks, their market share of loans to enterprises and domestic house-

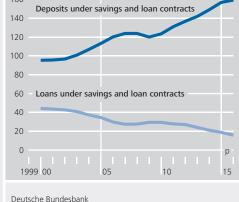
holds, by contrast, amounts to around 10%.

Building and loan associations are subject to the provisions of the German Banking Act (Gesetz über das Kreditwesen) in particular, as well as the German Building and Loan Associations Act (Bausparkassengesetz), and are supervised by the Federal Financial Supervisory Authority (BaFin) and the Bundesbank. The building and loan association business model focuses on accepting interest-bearing deposits on the basis of long-term contracts and granting money loans from the accumulated amounts for real estate purchases to savers who fulfil the allocation criteria, ie those whose contracts have reached the lending phase. At the time the contracts are concluded, deposit and loan conditions are agreed in the form of fixed rates.

In the persistent low-interest-rate environment of recent years, savers with old, highinterest contracts eligible for allocation increasingly stopped taking out loans under savings and loan contracts and instead took advantage of the favourable deposit interest rates, seeing them as a lucrative investment opportunity. Any funding needs they may have had for real estate projects were met with housing loans at current market conditions, where interest rates on loans were significantly lower than those agreed under the old savings and loan contracts. This is another reason why loans under savings and loan contracts, which have been declining since the mid-1990s, have continued to do so in recent years in spite of



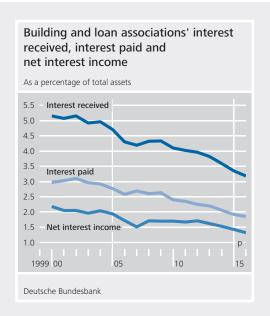
Non-banks' deposits and loans with



**<sup>1</sup>** See also Deutsche Bundesbank, Housing prices in Germany in 2015, Monthly Report, February 2016, pp 53-56.

the growing demand for housing and increase in bank lending. At the same time, however, the number of new savings and loan contracts has significantly risen again since its lowest point in 2009. Savers entering into these new contracts secure themselves the favourable current interest rates for future real estate projects as well as reasonably-priced follow-up financing. The targeted savings amounts have also increased.

This growth in deposits with building and loan associations on the liabilities side and the simultaneous decline in loans under savings and loan contracts on the assets side present the building and loan associations with the major challenge of generating income on a sustainable basis, as their business activities and investment options are subject to strict statutory regulations. For example, deposits may only be used for advance financing and bridging loan purposes temporarily and to a limited extent. Aside from this, the building and loan associations may only invest the available collective savings in safe assets as far as possible, such as Federal bonds (Bunds), which currently only have a low yield. An additional complication is that the interest rate terms of the old contracts cannot be adapted to the altered market conditions. Therefore, net interest income decreased by 16% between 2011 and 2015 to just €2.8 billion, while total assets consistently rose during the same period. These peculiarities account for the substantial reduction in the interest margin, which has narrowed significantly from 1.71% in 2011 to just 1.32% in 2015.2 The decline in net interest income could not be offset by an improvement in the structurally negative net commission income either – as in previous years, high net charges of €0.6 billion were recorded for this item in the year under review. Unlike most other categories of banks, the build-



ing and loan associations hardly receive any fee and commission income, but primarily book commissions paid for contracts concluded and brokerage by distribution partners. Moreover, the other operating result and the trading result barely help to increase profitability as both income components have very little to no relevance for the building and loan associations. At €2.2 billion, operating income reached an all-time low. Administrative spending was substantially reduced to just €1.7 billion, and while this saw the cost/income ratio rise only marginally on the year, it was significantly higher than the long-term average, which substantiates the deterioration in cost efficiency.

The regulatory requirements relating to the building and loan associations' special business model in particular only allow them to tap alternative sources of income, in addition to their net interest income, to a limited extent. In the past few years they have benefited from lower loan-loss provi-

**<sup>2</sup>** For a detailed analysis of the profitability of building and loan associations, see M Köhler (2015), Die Auswirkungen des Niedrigzinsumfelds auf die Ertragslage der Bausparkassen, Journal of Banking Law and Banking, Vol 5, pp 316-322.

sions. Although the net valuation result had deteriorated considerably compared to the previous year at -€0.1 billion, as a percentage of total assets it was still higher, at -0.03%, than the long-term average of -0.05%. On balance, profit for the financial year before tax was lower by half on the year at €0.4 billion, meaning that the return on equity almost halved to 4.5% on account of a stronger capital base.

Legislators have taken into account the changed underlying conditions and the persistent low-interest-rate environment and have comprehensively revised the Building and Loan Associations Act, which had last been amended in 1990, as well as the Regulation concerning Building and Loan Associations (Bausparkassen-Verordnung) at the end of 2015. A significant innovation is the more flexible use of the fund required by the building and loan association rules

(Fonds zur bauspartechnischen Absicherung, or FbtA). The original purpose of this special item was to make waiting times between the beginning of a savings and loan contract and its allocation consistent and as short as possible, even when liquidity is low due to a lack of new deposits. As a result of this legislative amendment, FbtA funds can now also be released to assure the interest margin necessary for the sustainable operation of the building and loan association business as a whole and to counteract the effect of depressed earnings in the current low-interest-rate environment. To a limited extent, building and loan associations are now also able to invest in higher-risk assets, such as shares.

€200 billion between December 2014 and December 2015. The interest rate payable on these holdings – the deposit facility rate has been negative since June 2014¹6 – resulted in expenses for credit institutions totalling €248 million¹7 in the reporting year. Although these were almost seven times higher than in the previous year, they reduced interest income insofar as it was posted as a negative component,¹8 by no more than 0.1%.

Yield curve characterised by negative yields in the short to medium-term maturity segments The announcement at the beginning of 2015 that the Eurosystem would be extending its existing securities purchase programmes (expanded asset purchase programme, APP) caused bond yields to contract again perceptibly. The German yield curve<sup>19</sup> continued to flatten and shifted downwards. Taken in isolation, this development puts pressure in particular on the interest margins of those banks that generate a large part of their income from balance sheet maturity transformation. Amid volatile developments later in the year, the yield

curve was characterised mainly by a widening of negative yields in the lower maturity segments. This makes borrowing on the money and capital markets increasingly more attractive than funding through deposits because market-based financing, unlike deposits by retail customers and non-financial corporations, is not subject to the business policy or competition-driven zero lower bound. Notably in the case of banks whose funding comes primarily from deposits by retail customers and enterprises, this

**<sup>16</sup>** On 11 June 2014 the ECB's deposit facility rate was cut to -0.10%, on 10 September 2014 to -0.2% and on 9 December 2015 to -0.3%. It has stood at -0.4% since 16 March 2016.

<sup>17</sup> See also Deutsche Bundesbank, Annual Report 2015, p 93.

**<sup>18</sup>** Because no explicit rule exists as yet on reporting negative interest within the scope of net interest income, differences are possible from one individual institution to the next.

<sup>19</sup> Interest rates for (hypothetical) zero-coupon bonds with no default risk and with a residual maturity of between two and ten years, estimated on the basis of the prices of Bunds, five-year Federal notes (Bobls) and Federal Treasury notes (Schätze).

### Major income and cost items for individual categories of banks in 2015<sup>p</sup>

As a percentage of operating income

ltem	All cat- egories of banks	Big banks	Regio- nal banks	Landes- banken	Savings banks	Regional institutions of credit cooperatives	Credit coope- ratives	Mort- gage banks	Building and loan asso- ciations	Special purpose banks
Net interest income	75.0	67.8	65.9	82.5	78.1	71.4	78.4	100.2	126.3	79.2
Net commissions income	23.8	36.0	26.0	10.0	22.7	19.1	21.0	- 0.5	- 26.2	17.7
Result from the trading portfolio	2.9	7.6	1.7	5.4	0.0	15.5	0.0	- 0.1	0.0	0.2
Other operating result	- 1.7	- 11.4	6.4	2.1	- 0.9	- 5.9	0.6	0.4	- 0.1	2.8
Operating income	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
General administrative spending of which	- 70.4	- 82.9	- 64.6	- 69.1	- 68.9	- 63.1	- 66.6	- 51.2	- 77.8	- 52.5
Staff costs Other administrative	- 36.0	- 35.0	- 28.5	- 35.0	- 43.5	- 29.7	- 40.2	- 22.0	- 32.1	- 26.6
spending	- 34.4	- 48.0	- 36.1	- 34.2	- 25.4	- 33.3	- 26.4	- 29.2	- 45.7	- 25.9
Result from the valuation of assets	- 2.8	0.3	- 6.0	- 11.2	0.3	5.9	- 2.1	- 14.6	- 3.2	- 10.9
Other and extraordinary result	- 6.1	- 9.0	- 18.7	- 1.6	- 1.3	- 30.2	- 0.6	- 0.9	- 0.1	7.8
Memo item Profit or loss (–) for the financial year before tax	20.7	8.3	10.7	18.1	30.1	12.6	30.6	33.3	18.9	44.3
Taxes on income and earnings	- 6.6	- 3.3	- 3.8	- 7.7	- 9.8	- 20.6	- 9.7	- 4.4	- 3.5	- 1.6
Profit or loss (–) for the financial year after tax	14.1	5.0	6.9	10.4	20.3	- 8.0	21.0	29.0	15.5	42.7

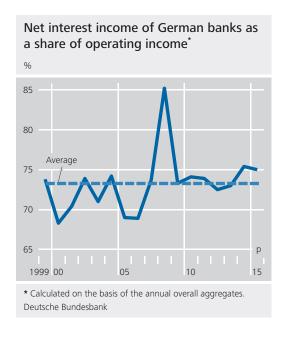
Deutsche Bundesbank

effect is likely to be reflected in further declining net interest income and lead to adjustments in the structuring of terms and conditions or in the financing structure.<sup>20</sup>

Ongoing buildup of overnight deposits raises maturity transformation risk As in previous years, the liabilities side of the balance sheets was characterised by a build-up of short-term deposits and a reduction in longer-term deposits, especially by non-banks. Additionally, the ongoing build-up of overnight deposits was encouraged by the renewed rise in the saving ratio accompanying households' considerably higher disposable incomes and by German enterprises' strong liquidity position. The shortening of maturities on the liabilities

side associated with the growing concentration on overnight deposit products is leading to more and more loans with significantly longer interest fixation periods being financed on a short-term basis. Thus, particularly networked institutions active in traditional deposit and lending business are being exposed to a higher maturity transformation risk on their balance sheets. Since 2008 – shortly after the outbreak

**<sup>20</sup>** For instance, the average monthly yield on bank debt instruments with an average maturity of more than one to two years dropped from 0% in January 2016 to -0.2% in July 2016, while interest on households' overnight deposits declined less markedly from 0.12% to 0.08% in the same period (interest rate statistics, month-end figures).



of the financial crisis – the share of the liabilities side of the balance sheet accounted for by non-banks' overnight deposits almost doubled to around 43% in the case of credit cooperatives and to roughly 41% in the case of savings banks. By contrast, the share of the asset side of the balance sheet accounted for by long-term loans to non-banks increased by only 5.4 percentage points to just under 54% in the case of credit cooperatives and by no more than 5.8 percentage points to just over 56% in the case of savings banks.

Waning importance of marketbased funding Against the backdrop of the further growth in banks' stock of deposits and cheap liquidity provided by the Eurosystem, market-based funding became steadily less important. Since 2008, the percentage of total assets accounted for by negotiable debt securities has dropped by almost one-third to around 15%. Ongoing targeted balance sheet reductions implemented, notably, by capital-market-oriented Landesbanken and mortgage banks, are likely to have played a crucial role in this. On the demand side, it is likely that more stringent regulatory requirements have made investment in long-dated unsecured bank bonds, in particular, less attractive for institutional investors.<sup>21</sup> Bank bond redemptions exceeded new issues by €77.3 billion in the reporting period.

Loans to the private sector rose distinctly in the reporting period. The volume of loans to households (adjusted for securitisation and sales) grew by a total of 2.8%. As in the previous year, such growth was driven mainly by loans to households for house purchase, the annual growth rate of which accelerated markedly last year, posting the highest increase in over 13 years in December 2015 at 3.5%. The historically favourable interest rate and financing environment – the average interest rate charged by banks on new loans for house purchase showed a further fall from 2.0% to 1.8% in the course of the year – as well as the reduced attractiveness of alternative investment opportunities played a key role in the high level of demand for residential properties and the associated loans.

> Loans to enterprises up slightly, lending to German government down

Lending again

housing loans

boosted by

In contrast to 2014, loans to non-financial corporations registered a slight net increase in the reporting year. However, at an annual rate of 0.5% in December 2015, growth remained very moderate, partly due to the substitution of bank loans with own funds and other sources of credit. By contrast, lending to the German public sector decreased, with the annual growth rate standing at -0.7% in December 2015.

# Net interest income, by category of banks

In the big banks sector and in the case of the regional institutions of credit cooperatives, current income and income from profit transfers traditionally play a more important role in the level of net interest income than for the other categories of banks. Net interest income at the

Significant rise in net interest income at big banks and regional institutions of credit cooperatives

21 For insurance enterprises, more capital has to be held against investments in long-dated unsecured assets than against short-term investments. For banks, investments in long-dated unsecured bank bonds are not deemed to be high-quality liquid assets pursuant to the liquidity coverage ratio (LCR) newly introduced on 1 October 2015 as a binding measure in the European Union. The LCR is the ratio of high-quality liquid assets to net cash outflows over a 30-day period; from 2019, after the phasing-in stage, it should always be higher than 100%.

#### Structural data on German credit institutions

End of year

	Number of	institutions'	1	Number of	branches1		Number of e	employees <sup>2</sup>	
Category of banks	2013	2014	2015p	2013	2014	2015P	2013	2014	2015P
All categories of banks	1,866	1,830	1,793	36,155	35,264	34,001	644,800	639,050	626,237
Commercial banks Big banks	296 4	295 4	287 4	10,142 7,610	9,954 7,443	9,697 7,240	3) 170,700	3) 171,200	3) 169,250
Regional banks	178	176	171	2,401	2,363	2,312			
Branches of foreign banks	114	115	112	131	148	145			
Landesbanken	9	9	9	434	408	402	33,400	33,500	32,600
Savings banks	417	416	413	12,323	11,951	11,459	244,000	240,100	233,700
Regional institutions of credit cooperatives	2	2	2	11	11	11	5,250	5,350	5,587
Credit cooperatives	1,081	1,050	1025	11,541	11,269	10,822	4 160,100	4 158,700	4 155,300
Mortgage banks	17	17	16	50	48	49			
Building and loan associations	22	21	21	1,624	1,598	1,536	5 14,450	5 14,000	5 13,550
Special purpose banks	22	20	20	30	25	25	6 16,900	6 16,200	6 16,250

1 Source: Bank office statistics, in Deutsche Bundesbank, Banking statistics, Statistical Supplement 1 to the Monthly Report, p 104 (German edition). The term "credit institution" is used as in the Banking Act, resulting in divergences from data in "Balance sheet statistics" and "Statistics on the profit and loss account". 2 Number of full-time and part-time employees excluding Deutsche Bundesbank. Sources: data provided by associations and Bundesbank calculations. 3 Employees in private banking, including mortgage banks established under private law. 4 Only employees whose primary occupation is in banking. 5 Only office-based employees. 6 Employees at public mortgage banks (mortgage banks established under public law) and special purpose banks established under public law Deutsche Bundesbank

big banks increased by €1.7 billion to €22.2 billion (67.8% of operating income). The contribution of current income and income from profit transfers to this result rose by a total of €2.3 billion to €10 billion, while the net result from traditional interest business declined by €0.7 billion to €12.2 billion. In the case of the regional institutions of credit cooperatives, net interest income grew by €0.4 billion to €1.5 billion (71.4% of operating income). Within this figure, the total of current income and income from profit transfers went up by €0.3 billion to €0.9 billion. Furthermore, the net result from traditional interest business improved by €0.1 billion to €0.6 billion. This growth was not attributable to widened margins, however, but mainly to special factors.<sup>22</sup> In tandem with increasing total assets, the interest margin of the big banks widened by 0.04 percentage point to 0.81% and that of the regional institutions of credit cooperatives by 0.11 percentage point to 0.51%.

In the Landesbanken sector, which was affected by restructuring measures, net interest income was unchanged on the year at €8.2 billion (82.5% of operating income); given further reduced total assets, this meant that the interest margin rose somewhat to 0.76%. In the case of the mortgage banks, net interest income showed a clear improvement of €0.2 billion to €2.2 billion despite declining total assets. This growth was accompanied by strongly countervailing effects arising from two institutions closing derivatives positions. The fact that net interest income in this category of banks marginally exceeded total operating income in the reporting year, with the relevant ratio standing at 97.6% even on a long-term average, testifies to the low level of diversification in income sources compared with the

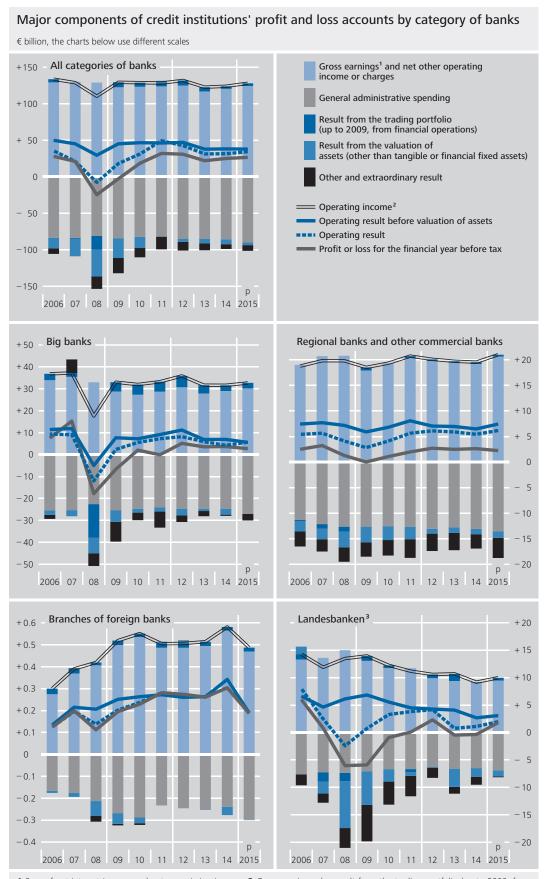
Landesbanken: net interest

reduced further

income

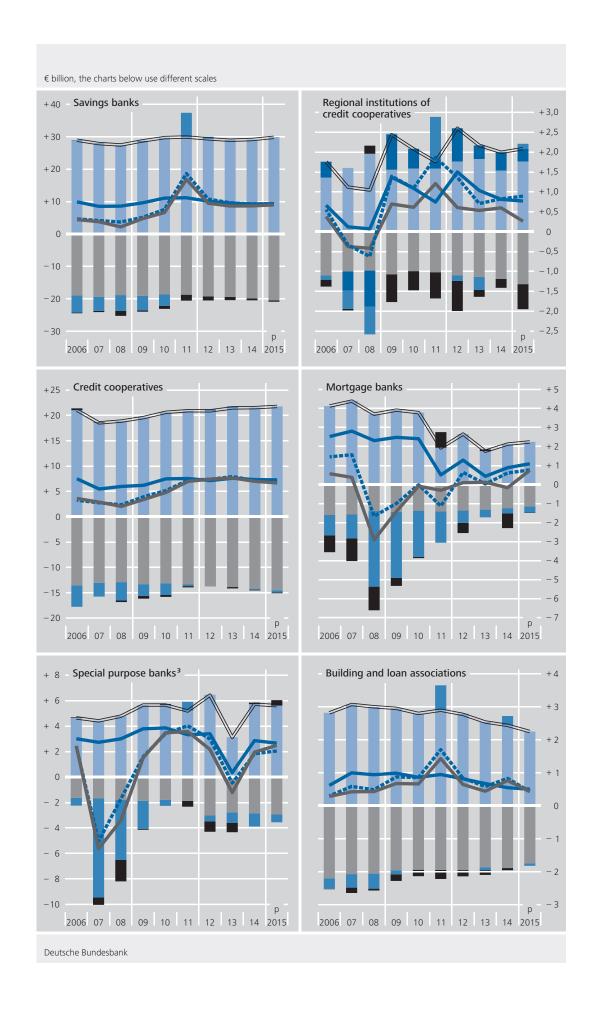
unchanged, total assets

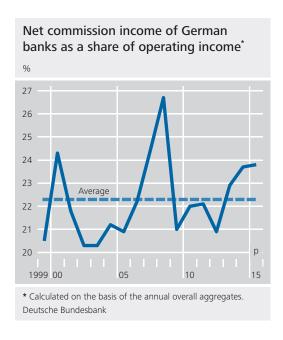
<sup>22</sup> On the one hand, an extraordinary charge of €0.1 billion from the previous year was no longer recorded, and on the other, net interest income rose by €0.1 billion as a result of derivatives income and expenditure similar in nature to interest being reclassified from the trading result.



1 Sum of net interest income and net commission income. 2 Gross earnings plus result from the trading portfolio (up to 2009, from financial operations) and net other operating income or charges. 3 From 2012, Portigon AG (legal successor of WestLB) allocated to the category of "Special purpose banks".

Deutsche Bundesbank





other categories of banks. This probably indicates an ongoing high degree of dependency on maturity transformation as a source of income. The interest margin increased by 0.12 percentage point to 0.6%.

Thanks to the larger credit volume of loans for house purchase and the further increase in maturity transformation on the balance sheet, net interest income at the savings banks – at €23.3 billion (78.1% of operating income) - and at the credit cooperatives – at €17.1 billion (78.4% of operating income) - held steady at the previous year's level. The regional banks and other commercial banks increased their net interest income by €0.3 billion to €13.8 billion (65.9% of operating income). As with the networked institutions, the interest margin also receded in this heavily interest-dependent category of banks on the back of significantly higher total assets and, at 1.56%, fell short of the previous

Clear increase in net commission income

year's figure by 0.06 percentage point.

Net commission income improved considerably the long-term average by 1.5 percentage

points. In the search for alternative sources of income to offset the diminishing yield potential in interest business, net commission income is gaining ground as the second most important income source. In particular, this concerns fees for giro transactions and payments as well as for securities and safe custody business, and remuneration for brokerage activities relating to loan contracts, savings agreements, savings and loan agreements, and insurance contracts. In line with this, more than half of the banks that participated in the 2015 survey on the low-interest-rate setting reported that they had raised their fees and commissions in response to the low rates. According to the institutions' own plans, net commission income is the only component of operating business that is expected to grow at least marginally in relation to total assets, thus stabilising earnings. Nonetheless, the commission margin was unchanged on the year at 0.35% and therefore only at the same level as the long-term average.

are likely to have benefited from the positive developments in the stock markets, especially in the first half of the year. In addition, price gains boosted the contribution to net commission income made by safe custody account management, which hinges on the safe custody account volume.23 Bank customers' sustained high level of interest in mutual fund shares probably also had a positive impact. Among the retail funds, highly sought-after options included not only mixed securities funds but also, in particular, equity funds, which had been receiving little attention in the previous year. In total, sales of retail fund units increased almost eightfold on the year to €30.4 billion. Sales of specialised fund units, which are very much in demand amongst institutional invest-

Fees in securities-related business, in particular,

Favourable financial market setting

by €1.2 billion to €30.5 billion and, with a 23.8% share in operating income, exceeded

23 See also Deutsche Bundesbank, Financial Accounts for Germany 2010 to 2015, Special Statistical Publication 4, May 2016, p 15.

ors, also rose significantly by nearly 24% to

€115.7 billion.

Net interest

income of net-

worked institu-

tions stabilised by higher credit

volume

Growth concentrated on networked institutions and regional banks

The bulk of the increase in net commission income (€0.8 billion in total) took place in the categories of banks that were the focus of the survey on the low-interest-rate setting. The savings banks increased their net commission income by 5.2% to €6.8 billion (22.7% of operating income), the credit cooperatives did so by 5.5% to €4.6 billion (21% of operating income) and the regional banks and other commercial banks by 4.3% to €5.5 billion (26% of operating income). Key factors in this growth were additional revenue from payment transactions as well as from securities and safe custody business, and, in the case of the savings banks and credit cooperatives, from brokerage with network partners (building and loan associations, investment fund companies, insurance companies). This helped the networked institutions to reach new all-time highs in net commission income. Although total assets grew concurrently, the commission margin saw just a minor year-on-year increase of 0.02 percentage point to 0.60% for the savings banks, and of 0.01 percentage point to 0.57% for the credit cooperatives, while for the regional banks and other commercial banks the figure declined marginally by 0.01 percentage point to 0.62%.

Big banks also boosted their result The big banks, for which commission business traditionally plays a greater role than for the other categories of banks, increased their net commission income by €0.4 billion to €11.8 billion (36% of operating income). However, the commission margin matched the previous year's level at 0.43%. Net commission income in the Landesbanken sector, which has been depressed since 2009 by high expenditure for government guarantees issued by individual Landesbanken, improved by €0.1 billion to €1 billion (10% of operating income); this was chiefly due to declining guarantee fees. Nonetheless, it was still noticeably lower than the average of the period from 1999 to 2008.

# Trading business just higher than prior-year level

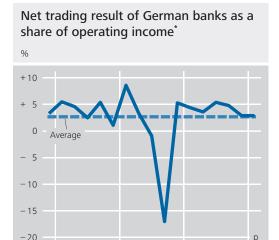
In a shaky financial market setting, the trading result, which is typically highly volatile, increased slightly by €0.1 billion to €3.7 billion. The percentage of operating income accounted for by the trading result also marginally exceeded the long-term average at just under 3%. According to the published annual reports, trading business rarely constitutes proprietary trading originating in the institutions, but rather is dominated by customer-initiated business

Volatile income component

For the regional institutions of credit cooperatives, the trading result accounts for 9% of operating income on a long-term average, making it a more important source of income than for the other categories of banks. It saw a distinct year-on-year reduction of €0.1 billion to €0.3 billion (15.5% of operating income). This was mainly due to derivatives income and expenses similar in nature to interest being reclassified to net interest income, which rose accordingly. In the big banks sector, the trading result was also €0.1 billion lower at €2.5 billion (7.6% of operating income). Significant losses in the trading result were largely offset by high income arising from withdrawals from the special item pursuant to section 340e (4) of the German Commercial Code (HGB).24 The net trading result in the Landesbanken sector was shaped by positive valuation and currency effects, rising significantly by €0.4 billion to €0.5 billion (5.4% of operating income).

Trading result, by category of banks

24 Pursuant to section 340e (4) of the German Commercial Code, an amount corresponding to at least 10% of the net income in the trading book must be allocated each financial year to the special item "Fund for general banking risks" pursuant to section 340g of the German Commercial Code and presented separately there. It may only be released to offset net expenditure in the trading book, to offset a loss that is not covered by profit brought forward from the previous year, to offset a loss brought forward that is not covered by net profit for the year, or if it exceeds 50% of the average net income in the trading book of the last five years.



\* Calculated on the basis of the annual overall aggregates. Deutsche Bundesbank

1999 00

## Other operating result again has high negative balance

The other operating result is a summary item used to record income and expenditure from operating business that have no connection to the net interest, commission or trading result. The balance was once more in clearly negative territory at -€2.2 billion – the corresponding figure for 2014 was -€2.5 billion - which was again due to high expenditure by the big banks for litigation and recourse risks. Moreover, income effects stemming from the accounting for pension obligations had a negative impact, as had been the case over the past few years.<sup>25</sup> By contrast, relief was provided by the absence of expenditure incurred by the reimbursement of loan processing fees<sup>26</sup> among the regional banks and other commercial banks; this had weighed - heavily in some cases - on individual banks in the previous year.

## Marked rise in administrative spending

The banks' expenditure side is largely shaped by administrative spending, which encompasses staff costs and other administrative spending.27 The total figure saw a distinct in-

crease of 5% (€4.3 billion) to €90 billion, reaching a new all-time high. Measured in terms of total assets, however, it remained at the same level as the long-term average.

Staff costs include not only wage and salary payments but also social security contributions and operating expenses for pensions. Owing to pay increases under collective agreements and the payment of variable remuneration components, wage and salary payments rose by €1.1 billion to €36.4 billion, despite continued job cuts. Social security contributions and operating expenses for pensions went up by €1 billion to €9.6 billion. Of this additional spending, roughly half (around €0.5 billion) was attributable to transfers to the pension provisions, which expanded to €3.7 billion. Other administrative spending grew markedly by €2.2 billion to €44 billion. Besides the costs of the bank levy, this item includes mainly non-staff costs and expenditure on external services such as legal, auditing and consultancy costs and the costs of IT services. The growth was attributable, alongside other factors, to the additional expenditure in connection with the European bank levy, and is probably also due, not least, to additional implementation costs and current administrative spending to fulfil more stringent regulatory requirements.

Wage and salary payments increased considerably, especially at the big banks, rising by 7.9% (or €0.7 billion to €9.6 billion). In addition to negotiated pay rises, this stemmed from the payment of variable remuneration components and, in part, from exchange rate effects. For the other categories of banks, additional wage

Staff costs and other administrative spending distinctly higher

Higher wage and salary payments primarily at big banks

25 See also footnote 11 on p 62.

26 In its judgements of May and October 2014, the Federal Court of Justice confirmed the unlawfulness of loan processing fees, since the processing of a loan is not a service rendered for the customer. It ruled that it is instead in the bank's own interests to check the customer's solvency and prepare the contract. The court therefore decided that, in compliance with certain limitation periods, reimbursements of loan processing fees paid in the last ten years can be requested.

27 Including depreciation of and value adjustments to tangible and intangible assets, but excluding depreciation of and value adjustments to assets leased.

Ongoing increase in administrative spending

High expenditure for

litigation and

recourse risks again had

adverse impact

and salary expenditure was within the range of the pay rises agreed in collective bargaining and was much more moderate.<sup>28</sup> The smallest increase, of 1.4% in each case, was recorded by the savings banks (up by €0.1 billion to €9.8 billion) and the credit cooperatives (by €0.1 billion to €7 billion). In the case of the mortgage banks, on the other hand, wage and salary payments were reduced by as much as 6.5% (by €0.03 billion to €0.4 billion), mainly as a result of declining staff costs at one bank.

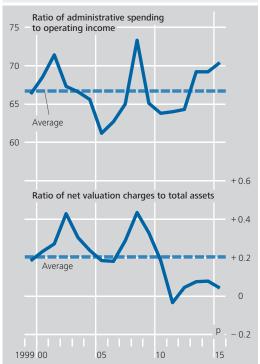
Other administrative spending, by category of banks

Most of the increase in other administrative spending was accounted for by the big banks; this cost item rose considerably by €1.4 billion (10.2%) to €15.7 billion. One of the reasons cited for this was additional regulation-related expenditure, and, in the case of one big bank, high charges from the group accounts, though these were partly offset by additional receipts for services provided within the group which were booked in net commission income. In the case of the regional institutions of credit cooperatives, the appreciable growth in other administrative spending of 23.4% (up by €0.1 billion to €0.7 billion) was mainly attributable to higher project costs in addition to the bank levy. Credit cooperatives, which have substantial fixed costs owing to their relatively dense branch network, recorded the lowest growth, at 1.6% (an increase of €0.1 billion to €5.8 billion). Additional spending of 2.2% (growth of €0.2 billion to €7.6 billion) was posted by the regional banks and other commercial banks, 3.9% (up by €0.3 billion to €7.6 billion) by the savings banks and 5.2% (by €0.2 billion to €3.4 billion) by the Landesbanken. For the mortgage banks, this cost item fell by 8% (by €0.1 billion to €0.7 billion), primarily as the result of reduced IT and consultancy costs at one bank.

Deterioration in the cost/income ratio

In view of declining earnings prospects, especially in interest rate-related business, and growing competitive pressure with regard to the supply of financial services both within and outside of the banking sector, banks are increasingly reconsidering their business strategies. The cost/income ratio, a key perform-

# Administrative spending and net valuation result of German banks\*



\* Calculated on the basis of the annual overall aggregates.

Deutsche Bundesbank

ance indicator which expresses the ratio of administrative spending to operating income, provides information on cost efficiency. In principle, the lower the ratio is, the more efficient a bank is at generating profit. In the reporting year, the additional receipts from operating business failed to offset the rise in administrative spending. For every €100 generated, banks had to spend €70.40, which was €1.20 more than in the previous year and as much as €3.70 higher than the long-term average.

For some time now, credit institutions have been trying to cut costs by way of mergers and adjustments to their branch structures. The trend towards closing down and consolidating bank branches also continued in the reporting

Trend towards branch closures continues

28 On 1 July 2014, the association of employers in the private banking industry and the trade union ver.di concluded a new collective agreement in the banking sector. The agreement, covering around 200,000 employees, provides for a two-stage pay rise (of 2.4% from 1 July 2014 and 2.1% from 1 July 2015) as well as a one-off payment of €150

# Cost/income ratios, by category of banks

As a percentage

	General ad in relation t	ministrative to	spending
Category of banks	2013	2014	2015p
	gross ea	rnings¹	
All categories of banks	72.2	69.9	71.3
Commercial banks	77.7	74.4	76.4
Big banks	82.8	77.6	79.9
Regional banks and other			
commercial banks	69.8	69.7	70.3
Branches of foreign banks	59.5	49.4	73.9
Landesbanken	72.5	71.5	74.7
Savings banks	66.1	67.0	68.3
Regional institutions of	61.5	77.4	69.8
credit cooperatives Credit cooperatives	65.9	66.4	67.0
Mortgage banks	70.1	61.4	51.3
Building and loan	70.1	01.4	21.2
associations	74.3	75.9	77.7
Special purpose banks	89.3	52.5	54.2
., , . ,			
	operatir		=0.4
All categories of banks	69.2	69.2	70.4
Commercial banks	72.8	73.4	75.6
Big banks	78.3	78.1	82.9
Regional banks and other commercial banks	64 7	66.9	64.6
Branches of foreign banks	48.8	41 1	61.2
Landesbanken	61.8	70.9	69.1
Savings banks	67.2	68.3	68.9
Regional institutions of	07.2	00.5	00.3
credit cooperatives	52.3	59.3	63.1
Credit cooperatives	64.6	65.9	66.6
Mortgage banks	75.4	58.4	51.2
Building and loan			
associations	73.6	77.6	77.8
Special purpose banks	89.0	50.0	52.5

1 Aggregate net interest and net commissions income. 2 Gross earnings plus result from the trading portfolio and other operating result.

Deutsche Bundesbank

year. In total, the number of savings bank branches was reduced by 492 to 11,459, credit cooperatives lowered their branch count by 447 to 10,822, as did the big banks by 203 to 7,240 branches.

Although they benefit from economies of scale, big banks lagged behind the other categories of banks in terms of cost efficiency with a significantly increased cost/income ratio of 82.9%. In the savings bank sector and the cooperative bank sector, the ratio remained within its usual range at 68.9% and 66.6% respectively. Higher operating income and administrative spending saw the cost/income ratio of the regional insti-

tutions of credit cooperatives deteriorate noticeably to 63.1%, while the Landesbanken as well as the regional banks and other commercial banks improved their ratios slightly to 69.1% and 64.6% respectively. Thanks to declining administrative spending and an increase in operating income, the mortgage banks' cost/income ratio of 51.2% was much more favourable than in 2014. The cost efficiency figures should nevertheless be interpreted with caution, particularly when making a crosscategory comparison, as the business models of the various categories of banks differ significantly with regard to their cost structure.<sup>29</sup>

# Net additions to risk provisions at all-time lows

The net valuation result comprises the effects of value adjustments, write-ups and writedowns on accounts receivable and securities in the liquidity reserve. In addition, income and charges in connection with transfers from and to loan-loss provisions are taken into account,30 as are transfers and releases relating to undisclosed reserves pursuant to section 340 f of the German Commercial Code. The net valuation result makes use of the cross-offsetting option<sup>31</sup> permissible under the German Commercial Code. Reallocations of the disclosed reserves pursuant to section 340g of the German Commercial Code (fund for general banking risks) are not recorded in the profit and loss account, but are recognised only in the context

Definition of the net valuation result

**29** Further information on this can be provided by the return on equity. On this subject, see also the comments on the return on equity on pp 78-79.

Cost/income ratio, by category of banks

**<sup>30</sup>** This applies to risk provisioning for off-balance-sheet operations, such as loan commitments and contingent liabilities

**<sup>31</sup>** Pursuant to section 340 f (3) of the German Commercial Code, under the cross-offsetting option, income received and expenses incurred in connection with credit operations and securities in the liquidity reserve that do not constitute interest received, interest paid or current income may be reported as a net figure.

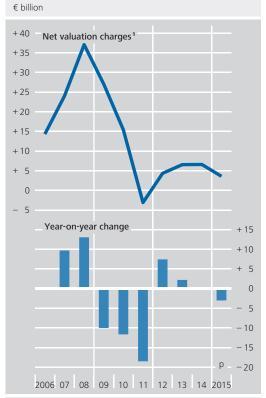
of profit distribution as part of the present profit and loss analysis.<sup>32</sup>

Reduced write-down requirements Year-on-year net valuation charges were almost halved, falling to an all-time low of €3.6 billion. With a ratio of 0.04%, this result also fell short of the long-term average of 0.2% when measured by total assets. If an economic downturn, for example, were to send the risk provisioning requirement back to the level of the long-term average, a further €14 billion would need to be transferred to the net valuation result, which - all other things being equal – would place a considerable strain on profitability. Thanks to positive economic conditions and the good portfolio quality, however, there is currently only a minor need for loss provisioning. The continuing strong state of domestic activity is also reflected by the declining trend for some years now in the number of business and consumer insolvencies. Since the introduction of the Insolvency Code in 1999, the number of business insolvencies has reached a new low, and the number of consumer insolvencies has fallen for the fifth time in succession.33

Net valuation result, by category of banks

Owing to considerably lower transfers to credit risk provisions as well as capital gains from the sale of securities in the liquidity reserve, the big banks posted net earnings for the first time, amounting to €0.1 billion. For the savings banks and the regional institutions of credit cooperatives, the net valuation result was once again positive at €0.1 billion in both cases. Although the credit cooperatives increased their net valuation charges by €0.3 billion, their net valuation result of -€0.5 billion was still at a very low level. In the Landesbanken sector, net valuation charges fell by almost one-third to €1.1 billion. Within this category, however, the results were mixed. While the end of one-off negative effects at one Landesbank as well as guarantee effects at another institution brought about a significant reduction in risk provisioning expenses, the persistently high need for credit risk provisions for shipping loans at other Landesbanken had a considerably negative im-

## Risk provisioning of credit institutions



**1** Excluding investment in tangible and financial fixed assets. Deutsche Bundesbank

pact. Not least on account of the differing business models, there were widely varying reasons for the €0.2 billion rise in the net charges of regional banks and other commercial banks to €1.3 billion; one of the causes in this instance was also the poor quality of the shipping loan portfolio.

**<sup>32</sup>** For more information on the accounting treatment of transfers relating to undisclosed reserves and disclosed reserves, see also Deutsche Bundesbank, The effect of reallocating undisclosed reserves pursuant to section 340 f of the German Commercial Code as disclosed reserves pursuant to section 340g of the German Commercial Code on the annual profit in the profit and loss statistics, Monthly Report, September 2012, pp 27-28.

**<sup>33</sup>** See Statistisches Bundesamt (Federal Statistical Office), Unternehmen und Arbeitsstätten, Fachserie 2, Reihe 4.1, Insolvenzverfahren Dezember und Jahr 2015; and press release No 093 of the Federal Statistical Office dated 11 March 2016.



1 Equity (including fund for general banking risks but not participation rights capital) as a percentage of total assets. 2 Profit or loss for the financial year before tax as a percentage of equity. 3 Profit or loss for the financial year before tax less net transfers to the fund for general banking risks (adjusted profit for the financial year) as a percentage of equity.

Deutsche Bundesbank

# Expansion of negative balance on other and extraordinary result

Significant expansion of negative balance The structurally negative balance shown in the profit and loss statistics for the other and extraordinary result comprises, along with the extraordinary profit or loss in the stricter sense,34 the result from financial investment business35 as well as loss transfers. Furthermore, charges arising from profit transfers<sup>36</sup> are recorded here, as they cannot be assigned to actual operating business. Overall, the negative balance grew by €1.3 billion to €7.8 billion. This was mainly attributable to the considerable increase in net charges in the extraordinary account in the narrower sense at two banks in the category of regional banks and other commercial banks.37 Although the balance relating to financial investment business changed only marginally, it was influenced by strongly opposing effects from two categories of banks. The big

banks significantly expanded their negative balance from -€0.5 billion to -€1.8 billion as a result of major write-downs on the affiliated enterprises at one institution, while the Landesbanken returned to positive territory, their balance rising from -€1.0 billion to €0.4 billion, chiefly owing to the fact that a negative special factor ceased to apply in the case of one bank. The perceptible increase of €0.6 billion to €1.2 billion in charges incurred through loss transfers was due mainly to the result of one big bank which assumed the losses of a subsidiary. This increase contrasted with a considerable rise in income from loss transfers of €0.7 billion to €1.1 billion at individual regional banks and other commercial banks as well as mortgage hanks

# Increased profit for the financial year and balance sheet profit

German credit institutions' profit for the financial year before tax went up by €1.5 billion to €26.5 billion owing, in particular, to a further decline in risk provisioning expenses. Along with a stronger balance sheet capital base again,<sup>38</sup> the return on equity – calculated as the ratio of profit for the financial year before tax to balance sheet capital (total equity) – was virtually unchanged on the year; at 5.8%, it re-

Rise in annual profit

**34** Only extraordinary events which are not covered as part of the normal financial year are recorded in this item. This includes merger gains and losses, reorganisation gains and losses, debt forgiveness in restructurings, as well as charges for redundancy programmes and restructuring.

**35** Financial investment business comprises the balance of income from value readjustments in respect of participating interests, shares in affiliated enterprises and securities treated as fixed assets as well as write-downs and value adjustments in respect of these items.

**36** This relates to charges from profit transfers on the basis of profit pooling, a profit transfer agreement or a partial profit transfer agreement. By contrast, income from profit transfers is reported under net interest income; the assumption is that they are part of the business strategy and hence of operating business.

**37** One bank was affected by high merger-related losses, while another bank recorded high expenses in connection with branch closures and planned organisational restructuring measures.

38 See also the box on the dataset on p 61.

#### Breakdown of the extraordinary profit and loss

#### € million

Item	2013	2014	2015P
Other and extraordinary result	- 9,270	- 6,511	- 7,793
Income (total)	3,276	2,905	3,546
Value adjustments in respect of participating interests, shares in affiliated enterprises, and securities treated as fixed assets	1,539	1,735	1,905
from loss transfers	865	374	1,101
Extraordinary income	872	796	540
Charges (total)	- 12,546	- 9,416	- 11,339
Write-offs and write-downs in respect of participating interests, shares in affiliated enterprises, and securities treated as fixed assets	- 3,646	- 3,464	- 3,578
from loss transfers	- 651	- 609	- 1,213
Extraordinary charges	- 3,360	- 1,479	- 2,471
Profits transferred from profit pooling, a profit transfer agreement or a partial profit transfer agreement	- 4,889	- 3,864	- 4,077

Deutsche Bundesbank

mained stable at the level of the long-term average.

Profit for the financial year and return on equity, by category of banks

Developments across the categories of banks were mixed. Big banks' profit for the financial year decreased significantly by €1 billion to €2.7 billion, as the additional burdens in terms of administrative spending and the extraordinary account were not entirely offset by the favourable developments in operating income and risk provisioning. Along with a considerable strengthening of the balance sheet capital base, return on equity was down by 1.3 percentage points to 3%. The Landesbanken and mortgage banks benefited from the absence of negative factors outside operating business and managed to turn their respective losses of €0.4 billion and €0.2 billion in the previous financial year into profits of €1.8 billion and €0.7 billion in 2015. Together with a reduced balance sheet capital base, the return on equity in the Landesbanken sector, at 3.3%, and in the case of mortgage banks, at 4.9%, was in positive territory again. Credit cooperatives' profit for the financial year fell by €0.3 billion to €6.7 billion, while the corresponding figure for savings banks was up €0.3 billion to €9 billion. With the balance sheet capital positions being significantly stronger again in both categories of banks, credit cooperatives' return on equity, at 10.7%, was distinctly below the previous year's figure, while the savings banks' ratio, at 9.7%, was slightly down on the year. Nevertheless, this meant that the networked institutions still retained their leading position in relation to the other categories of banks. In the case of the regional institutions of credit cooperatives, profit for the financial year more than halved to €0.3 billion, primarily as a result of high charges in the extraordinary account. A further concurrent expansion of their balance sheet capital base meant that their return on equity, at 1.7%, was significantly lower than in the previous year.

Since 2008, the German banking system has strengthened its balance sheet capital base by

### Return on equity of individual categories of banks\*

As a percentage

Category of banks	2011		2012		2013		2014		2015P	
All categories of banks	8.57	(6.68)	7.80	(5.58)	5.28	(3.51)	5.72	(3.98)	5.81	(3.96)
Commercial banks	1.77	(0.75)	6.55	(3.68)	4.96	(3.54)	4.80	(3.51)	3.54	(2.18)
of which										
Big banks	- 0.12	(- 0.83)	6.65	(2.91)	4.58	(3.24)	4.33	(3.16)	3.01	(1.81)
Regional banks and other commercial										
banks	4.80	(3.33)	6.08	(4.75)	5.27	(3.81)	5.22	(3.89)	4.23	(2.72)
Landesbanken <sup>1</sup>	0.12	(- 1.02)	3.91	(2.77)	- 0.80	(- 1.58)	- 0.63	(- 1.50)	3.27	(1.89)
Savings banks	27.35	(22.88)	12.96	(9.32)	10.61	(7.33)	9.94	(6.72)	9.67	(6.52)
Regional institutions										
of credit cooperatives	10.27	(9.50)	4.94	(8.30)	4.10	(3.16)	4.18	(2.64)	1.72	(- 1.08)
Credit cooperatives	16.39	(11.87)	15.71	(11.50)	14.75	(10.98)	12.22	(8.59)	10.72	(7.34)
Mortgage banks	- 1.72	(-2.14)	0.58	(0.46)	0.73	(0.18)	- 1.03	(- 1.67)	4.94	(4.29)
Building and loan associations	17.86	(15.47)	7.65	(5.60)	4.95	(2.77)	8.42	(5.60)	4.49	(3.66)

<sup>\*</sup> Profit for the financial year before tax (in brackets: after tax) as a percentage of the average equity as shown in the balance sheet (including the fund for general banking risks, but excluding participation rights capital). 1 From 2012, Portigon AG (legal successor of WestLB) allocated to the category of "Special purpose banks".

Deutsche Bundesbank

Strengthened balance sheet capital base

almost 40% to €456 billion. The equity ratio, calculated as the ratio of total equity to total assets, has increased during this period from 3.9% to 5.3%. In order to hedge against the special risks of banking business and to further expand the base of prudentially recognised equity capital, €7.2 billion net (compared with €10.6 billion in 2014) was transferred from the profit for the reporting year to the fund for general banking risks. It was mainly the networked institutions that strengthened their capital positions. Reserves grew by €2.5 billion. Overall, total equity from internal financing rose by €9.7 billion in the reporting year.<sup>39</sup>

Increased balance sheet profit  the release of reserves to reduce high losses brought forward at one mortgage bank.

#### Outlook

The unfavourable underlying conditions in the persistent low-interest-rate environment are likely to make it increasingly difficult to generate adequate returns in interest business. While the intra-period consolidated reporting of the category of major German banks with an international focus, 40 which report in accordance with IFRS and for which interim reports are available at group level, is not representative of

**<sup>39</sup>** When interpreting the information on total equity, it should be borne in mind that the amounts transferred from the profit for the respective financial year do not increase balance sheet capital until the following year after the annual accounts are adopted, while withdrawals from equity items are to be deducted from balance sheet capital at the latest when the annual accounts are prepared.

**<sup>40</sup>** This group comprises nine credit institutions (big banks as well as selected credit institutions from the category of Landesbanken).

the market as a whole in terms of current profitability, it can nevertheless give an indication of how banks' financial performance is expected to develop in the current year. For example, the difficult and highly uncertain market environment in the first half of 2016 was reflected in considerably reduced profit before tax compared with the same period last year, with lower administrative spending being accompanied by declining income from operating business. Risk provisioning expenses rose substantially, although their informative value is limited in the first half of the year and experience has shown that this item is subject to con-

siderable adjustments up to the end of the year. Even though the profitability of German banks has proven to be robust thus far and the ongoing accommodative monetary policy stance is having a positive impact on banks' funding conditions, low interest rates are squeezing margins, which is progressively reducing their earnings potential from interest business. Given continued growth in credit institutions' deposit holdings, a reversal of the current trend of diminishing net income from deposit and lending business is not to be expected in the current year either.

Deutsche Bundesbank Monthly Report September 2016 82

# Major components of credit institutions' profit and loss accounts, by category of banks<sup>\*</sup>

As a percentage of the total assets

As a percentage	or the tota	i assels									
		Commerc	ial banks								
			of which								
Financial year	All categories of banks	Total	Big banks	Regional banks and other commercial banks	Landes- ban- ken <sup>1</sup>	Savings banks	Regional institutions of credit cooperatives	Credit co- opera- tives	Mort- gage banks	Building and loan asso- cia- tions	Special purpose banks <sup>1</sup>
	Interest re	ceived <sup>2</sup>									
2009	3.87	3.24	2.93	4.07	3.82	4.37	2.85	4.41	5.38	4.10	3.75
2010	3.25	2.60	2.19	3.74	3.21	4.02	2.27	4.03	4.47	4.02	2.96
2011	3.31	2.02	1.56	3.78	5.39	3.96	2.14	3.93	4.96	3.96	3.05
2012	2.88	1.77	1.37	3.35	4.87	3.72	1.90	3.68	4.25	3.82	2.59
2013	2.61	1.70	1.29	3.09	3.49	3.40	1.75	3.40	3.91	3.59	2.80
2014	2.49	1.74	1.38	2.91	3.20	3.15	1.57	3.15	3.86	3.35	2.62
2015	2.33	1.66	1.33	2.71	3.04	2.90	1.46	2.84	4.07	3.18	2.42
	Interest pa	aid									
2000			1.04	2.57	2 11	2.25	2 41	2.10	4.01	2.40	2 22
2009	2.71	2.04	1.84	2.57	3.11	2.25	2.41	2.18	4.91	2.40	3.22
2010	2.10	1.45	1.24	2.05	2.52	1.82	1.79	1.69	4.02	2.35	2.45
2011	2.27 1.88	1.17 0.92	0.93	2.09 1.84	4.69 4.24	1.75 1.59	1.69 1.42	1.63 1.47	4.56 3.83	2.25	2.59 2.14
2012	1.58	0.92	0.69	1.50	2.81	1.29	1.42	1.47	3.53	2.20	2.14
2013	1.39	0.80	0.60	1.30	2.47	1.06	1.16	0.94	3.38	1.92	2.18
2014	1.22	0.77	0.52	1.14	2.47	0.84	0.95	0.71	3.47	1.85	1.99
2015	1.22	0.07	0.52	1.14	2.23	0.04	0.93	0.71	5.47	1.05	1.99
	Evenes of	intorost roc	eived over	interest nai	d – not into	rost incom	o (interest r	margin)			
								-		. =0	
2009	1.15	1.20	1.09	1.50	0.72	2.13	0.45	2.23	0.47	1.70	0.53
2010	1.15	1.14	0.95	1.69	0.68	2.20	0.48	2.33	0.44	1.67	0.51
2011	1.03	0.85	0.64	1.69	0.70	2.21	0.45	2.30	0.41	1.71	0.46
2012	1.00	0.85	0.68	1.51	0.63	2.12	0.48	2.21	0.43	1.62	0.45
2013	1.02	0.89	0.69	1.60	0.68	2.10	0.52	2.25	0.38	1.53	0.19
2014	1.10	0.97	0.77	1.62	0.72	2.09	0.40	2.21	0.48	1.43	0.44
2015	1.11	0.99	0.81	1.56	0.76	2.06	0.51	2.14	0.60	1.32	0.43
	Excess of	commissior	ns received	over comm	nissions paid	d = net com	nmission in	come			
2009	0.33	0.55	0.50	0.70	0.07	0.55	0.14	0.58	0.02	- 0.16	0.10
2010	0.34	0.56	0.50	0.72	0.08	0.57	0.13	0.59	0.02	- 0.19	0.09
2011	0.31	0.42	0.35	0.70	0.07	0.57	0.13	0.58	0.02	- 0.25	0.08
2012	0.29	0.37	0.32	0.61	0.06	0.56	0.12	0.56	0.02	- 0.26	0.09
2013	0.32	0.43	0.38	0.62	0.06	0.57	0.13	0.56	0.01	-0.31	0.11
2014	0.35	0.47	0.43	0.63	0.07	0.58	0.14	0.56	0.00	- 0.26	0.12
2015	0.35	0.47	0.43	0.62	0.09	0.60	0.14	0.57	0.00	- 0.27	0.10

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases. ° Excluding the total assets of the foreign branches of savings banks and of the foreign branches of regional institutions of credit cooperatives. For footnotes 1 and 2, see p 84.

Deutsche Bundesbank

# Major components of credit institutions' profit and loss accounts, by category of banks\* (cont'd)

As a percentage of the total assetso

2010 0.99 1.32 1.20 1.67 0.44 1.74 0.38 1.88 0.17 0.99 0.2011 0.89 0.97 0.80 1.62 0.44 1.74 0.37 1.88 0.22 0.98 0.2012 0.89 0.92 0.77 1.55 0.46 1.76 0.37 1.86 0.24 0.97 0.2013 0.97 1.03 0.89 1.55 0.54 1.77 0.40 1.85 0.27 0.91 0.2014 1.01 1.08 0.93 1.57 0.57 1.79 0.42 1.84 0.29 0.89 0.2015 1.05 1.11 0.99 1.53 0.63 1.81 0.45 1.82 0.30 0.81 0.81 0.81 0.82 0.09 0.08 0.18 0.22 0.08 0.06 0.02 0.33 0.01 0.00 0.00 0.00 0.00	pose
Regio- nal banks and other com- mer- gories of banks Total  General administrative spending  2009  1.02  1.40  1.31  1.65  0.45  1.80  0.41  1.74  0.38  1.88  0.17  0.99  2011  0.89  0.97  0.80  1.62  0.44  1.74  0.38  1.88  0.17  0.99  2012  0.89  0.97  0.80  1.62  0.44  1.74  0.37  1.88  0.22  0.98  0.92  0.77  1.55  0.46  1.76  0.37  1.86  0.24  0.97  0.90  2013  0.97  1.03  0.89  1.55  0.54  1.77  0.40  1.85  0.27  0.91  0.89  0.97  0.89  0.97  1.01  0.89  0.97  1.03  0.89  1.55  0.54  1.77  0.40  1.85  0.27  0.91  0.89  0.97  0.80  0.80  0.80  0.81  0.97  1.01  0.99  1.02  0.89  0.92  0.77  1.55  0.46  1.76  0.37  1.86  0.24  0.97  0.80  0.97  0.99  0.89  0.97  0.80  1.60  0.80  0.81  0.97  1.01  0.99  0.89  0.97  0.80  0.81  0.97  0.80  0.81  0.97  0.80  0.81  0.97  0.80  0.81  0.81  0.82  0.83  0.84  0.84  0.85  0.8	0.21 0.19 0.20 0.26 0.27
Name	0.21 0.19 0.20 0.26 0.27
2009	0.19 0.20 0.26 0.27 0.29
2009	0.19 0.20 0.26 0.27 0.29
2010 0.99 1.32 1.20 1.67 0.44 1.74 0.38 1.88 0.17 0.99 0.2011 0.89 0.97 0.80 1.62 0.44 1.74 0.37 1.88 0.22 0.98 0.2012 0.89 0.92 0.77 1.55 0.46 1.76 0.37 1.86 0.24 0.97 0.2013 0.97 1.03 0.89 1.55 0.54 1.77 0.40 1.85 0.27 0.91 0.2014 1.01 1.08 0.93 1.57 0.57 1.79 0.42 1.84 0.29 0.89 0.2015 1.05 1.11 0.99 1.53 0.63 1.81 0.45 1.82 0.30 0.81 0.81 0.81 0.82 0.09 0.08 0.18 0.22 0.08 0.06 0.02 0.33 0.01 0.00 0.00 0.00 0.00	0.19 0.20 0.26 0.27 0.29
2011 0.89 0.97 0.80 1.62 0.44 1.74 0.37 1.88 0.22 0.98 0.2012 0.89 0.92 0.77 1.55 0.46 1.76 0.37 1.86 0.24 0.97 0.2013 0.97 1.03 0.89 1.55 0.54 1.77 0.40 1.85 0.27 0.91 0.2014 1.01 1.08 0.93 1.57 0.57 1.79 0.42 1.84 0.29 0.89 0.2015 1.05 1.11 0.99 1.53 0.63 1.81 0.45 1.82 0.30 0.81 0.81 0.82 0.09 0.08 0.18 0.22 0.08 0.06 0.02 0.33 0.01 0.00 0.00 0.00 0.00	0.20 0.26 0.27 0.29
2012	0.26 0.27 0.29
2013	0.27 0.29
2014 1.01 1.08 0.93 1.57 0.57 1.79 0.42 1.84 0.29 0.89 0.2015 1.05 1.11 0.99 1.53 0.63 1.81 0.45 1.82 0.30 0.81 0.000 0.000 0.000 0.00 0.00 0.00	0.29
2015 1.05 1.11 0.99 1.53 0.63 1.81 0.45 1.82 0.30 0.81 0.00 Result from the trading portfolio <sup>3</sup> 2009 0.08 0.18 0.22 0.08 0.06 0.02 0.33 0.01 0.00 0.00 0.00	
Result from the trading portfolio <sup>3</sup> 2009 0.08 0.18 0.22 0.08 0.06 0.02 0.33 0.01 0.00 0.00 0.00	0.29
2009 0.08 0.18 0.22 0.08 0.06 0.02 0.33 0.01 0.00 0.00 0	
2009 0.08 0.18 0.22 0.08 0.06 0.02 0.33 0.01 0.00 0.00 0	
2010 0.07 0.17 0.23 0.00 0.03 0.00 0.19 0.00 0.00 0.00	0.00
	0.00
2011 0.05 0.13 0.15 0.05 -0.04 0.00 0.06 0.00 0.00 0.00 0	0.00
	0.00
	0.00
	0.00
2015 0.04 0.08 0.09 0.04 0.05 0.00 0.11 0.00 0.00 0.00	0.00
Operating result before the valuation of assets	
2009 0.55 0.51 0.40 0.77 0.43 0.90 0.52 0.92 0.31 0.51 0	0.42
	0.42
	0.36
	0.30
	0.03 0.29
	0.29
2013 0.44 0.30 0.20 0.64 0.26 0.62 0.20 0.91 0.29 0.23 0	0.20
Result from the valuation of assets	
2009 -0.33 -0.31 -0.28 -0.40 -0.38 -0.42 0.01 -0.33 -0.43 -0.06 -0	0.25
2010 -0.19 -0.16 -0.08 -0.36 -0.15 -0.33 0.00 -0.33 -0.31 0.00 -0	0.05
	0.08
	0.04
	0.08
	0.10
2015 -0.04 -0.03 0.00 -0.14 -0.10 0.01 0.04 -0.06 -0.09 -0.03 -0	0.06

For footnotes \*, °, see p 83. 1 From 2012, Portigon AG (legal successor of WestLB) allocated to the category of "Special purpose banks". 2 Interest received plus current income and profits transferred from profit pooling, a profit transfer agreement or a partial profit transfer agreement. 3 Up to 2009, result from financial operations.

Deutsche Bundesbank

Ac a	nercentage	of the	total	accatco

, s a percentage											
		Commerc	ial banks								
			of which								
Financial year	All cat- egories of banks	Total	Big banks	Regional banks and other commercial banks	Landes- ban- ken <sup>1</sup>	Savings banks	Regional institutions of credit cooperatives	Credit co- opera- tives	Mort- gage banks	Building and loan asso- cia- tions	Special purpose banks <sup>1</sup>
	Operating	result									
2009	0.22	0.20	0.12	0.37	0.05	0.48	0.53	0.58	- 0.12	0.45	0.18
2010	0.38	0.35	0.27	0.55	0.22	0.71	0.42	0.74	0.00	0.43	0.37
2011	0.54	0.34	0.24	0.73	0.25	1.73	0.68	1.02	- 0.18	0.86	0.43
2012	0.45	0.35	0.25	0.73	0.30	0.98	0.46	1.00	0.11	0.41	0.26
2013	0.36	0.33	0.21	0.72	0.06	0.88	0.25	1.06	0.01	0.28	- 0.05
2014	0.37	0.28	0.16	0.65	0.10	0.83	0.29	0.93	0.14	0.39	0.19
2015	0.40	0.33	0.21	0.70	0.18	0.83	0.31	0.85	0.20	0.20	0.20
	Other and	l extraordin	ary result								
2009	- 0.25	- 0.43	- 0.47	- 0.37	- 0.42	- 0.04	- 0.27	- 0.08	- 0.05	- 0.10	- 0.01
2010	- 0.15	- 0.23	- 0.17	- 0.40	- 0.28	- 0.09	- 0.18	- 0.05	- 0.01	- 0.10	0.01
2010	- 0.19	- 0.29	- 0.24	- 0.47	- 0.25	- 0.17	- 0.24	- 0.04	0.01	- 0.14	- 0.05
2012	- 0.12	- 0.16	- 0.09	- 0.40	- 0.14	- 0.12	- 0.26	0.00	- 0.10	- 0.09	- 0.07
2012	- 0.11	- 0.16	- 0.08	- 0.41	- 0.10	- 0.09	- 0.06	- 0.04	0.02	- 0.07	- 0.07
2014	- 0.08	- 0.10	- 0.02	- 0.34	- 0.13	- 0.05	- 0.08	- 0.02	- 0.18	- 0.03	0.01
2015	- 0.09	- 0.19	- 0.11	- 0.45	- 0.01	- 0.03	- 0.22	- 0.02	- 0.01	0.00	0.04
	Profit or lo	oss (_) for t	he financial	year befor	o tav						
				•							
2009	- 0.03	- 0.24	- 0.35	0.00	- 0.37	0.44	0.26	0.50	- 0.18	0.35	0.17
2010	0.22	0.12	0.10	0.14	- 0.06	0.62	0.23	0.69	- 0.01	0.34	0.38
2011	0.35	0.06	0.00	0.26	0.00	1.56	0.44	0.98	- 0.05	0.72	0.39
2012	0.32	0.20	0.16	0.32	0.17	0.86	0.21	1.00	0.02	0.32	0.19
2013	0.25	0.17	0.13	0.30	- 0.04	0.78	0.19	1.02	0.02	0.21	- 0.12
2014	0.30	0.19	0.14	0.32	- 0.03	0.78	0.21	0.91	- 0.04	0.36	0.20
2015	0.31	0.14	0.10	0.25	0.17	0.79	0.09	0.84	0.20	0.20	0.24
	Profit or lo	oss (–) for t	ne financial	year after	tax						
2009	- 0.09	- 0.23	- 0.31	- 0.06	- 0.39	0.23	0.28	0.28	- 0.20	0.21	0.17
2010	0.16	0.08	0.08	0.07	- 0.05	0.38	0.24	0.45	- 0.01	0.18	0.37
2011	0.27	0.02	- 0.02	0.18	- 0.04	1.30	0.41	0.71	- 0.06	0.62	0.38
2012	0.23	0.11	0.07	0.25	0.12	0.62	0.35	0.73	0.01	0.23	0.18
2013	0.17	0.12	0.09	0.22	- 0.08	0.54	0.15	0.76	0.01	0.12	- 0.12
2014	0.21	0.14	0.10	0.23	- 0.08	0.53	0.13	0.64	- 0.06	0.24	0.21
2015	0.21	0.09	0.06	0.16	0.10	0.53	-0.06	0.57	0.17	0.16	0.23

For footnotes \*, °, see p 83. For footnote 1, see p 84. Deutsche Bundesbank

### Credit institutions' profit and loss accounts\*

Number of inem interest colors   Number of inem interest colors												
Number of Interest Floring   I				Interest busi	ness		Commission	s business				
Ebillion  2008		reporting	<i>item</i> Total	interest income (col 4 less	interest		mission income (col 7 less	missions	missions	from the trading	operating	income <sup>4</sup> (col 3 plus col 6 plus col 9 plus
Sebilion   Period	Financial year	1	2	3	4	5	6	7	8	9	10	11
2008												
2008			C 1 : III:									
2009												
2010												
2011		· ·										
2012												
2013		· ·	, i									
2014 1,715 8,454.9 93.4 210.8 117.4 29.3 42.6 13.3 3.6 - 2.5 123.8 2015 1,679 8,605.6 95.9 200.9 105.0 30.5 44.5 14.1 3.7 - 2.2 127.9   Year-on-year percentage change  2009 -2.4 -3.5 1.0 -27.9 -35.8 -7.8 -4.4 3.291.1 17.3 2010 -1.2 1.1 0.7 -15.0 -21.7 4.3 3.2 0.9 -17.30.4 2011 -1.1 10.4 -0.7 12.2 19.3 0.1 -2.3 -7.1 -19.40.4 2012 -1.4 4.1 0.8 -9.4 -14.0 -2.8 -2.7 -2.5 55.3 167.1 2.8 2013 -1.6 -8.2 -6.3 -16.9 -22.6 2.0 1.7 1.0 -18.07.0 2014 -1.9 -3.4 4.4 -7.6 -15.3 4.5 5.0 6.0 -38.2 -201.0 1.1 2015 -2.1 1.8 2.7 -4.7 -10.6 4.0 4.5 5.6 3.0 11.5 3.3   As a percentage of the total assets  2008 1.10 5.18 4.08 0.35 0.50 0.15 -0.22 0.07 1.29 20091.15 3.25 2.10 0.34 0.51 0.17 0.07 -0.01 1.55 20111.15 3.25 2.10 0.34 0.51 0.17 0.07 -0.01 1.55 20111.10 1.03 3.31 2.27 0.31 0.45 0.14 0.05 0.01 1.55 20111.10 2.88 1.88 0.29 0.42 0.13 0.07 0.02 1.38 20131.00 2.88 1.88 0.29 0.42 0.13 0.07 0.02 1.38 20131.00 2.88 1.88 0.29 0.42 0.13 0.07 0.02 1.38 2013 1.00 2.88 1.88 0.29 0.42 0.13 0.07 0.02 1.38 2013 1.00 2.88 1.88 0.29 0.42 0.13 0.07 0.00 1.40 2014 1.10 2.49 1.39 0.35 0.50 0.16 0.04 -0.03 1.46												
Year-on-year percentage change  Year-on-year percentage change  2009		· ·										
Year-on-year percentage change  -2.4		1,715	8,454.9							3.6		
2009	2015	1,679	8,605.6	95.9	200.9	105.0	30.5	44.5	14.1	3.7	- 2.2	127.9
2009												
2010		Year-on-year	percentage cl	nange								
2011	2009	- 2.4	- 3.5	1.0	- 27.9	- 35.8	- 7.8	- 4.4	3.2		- 91.1	17.3
2012	2010	- 1.2	1.1	0.7	- 15.0	- 21.7	4.3	3.2	0.9	- 17.3		- 0.4
2013	2011	- 1.1	10.4	- 0.7	12.2	19.3	0.1	- 2.3	- 7.1	- 19.4		- 0.4
2014	2012	- 1.4	4.1	0.8	- 9.4	- 14.0	- 2.8	- 2.7	- 2.5	55.3	167.1	2.8
As a percentage of the total assets  2008  .	2013	- 1.6	-8.2	- 6.3	- 16.9	- 22.6	2.0	1.7	1.0	- 18.0		- 7.0
As a percentage of the total assets  2008  1.10	2014	- 1.9	- 3.4	4.4	- 7.6	- 15.3	4.5	5.0	6.0	- 38.2	- 201.0	1.1
2008       .       1.10       5.18       4.08       0.35       0.50       0.15       -0.22       0.07       1.29         2009       .       1.15       3.87       2.71       0.33       0.50       0.17       0.08       0.01       1.57         2010       .       1.15       3.25       2.10       0.34       0.51       0.17       0.07       - 0.01       1.55         2011       .       1.03       3.31       2.27       0.31       0.45       0.14       0.05       0.01       1.40         2012       .       1.00       2.88       1.88       0.29       0.42       0.13       0.07       0.02       1.38         2013       .       1.02       2.61       1.58       0.32       0.46       0.14       0.07       - 0.01       1.40         2014       .       1.10       2.49       1.39       0.35       0.50       0.16       0.04       - 0.03       1.46	2015	- 2.1	1.8	2.7	- 4.7	- 10.6	4.0	4.5	5.6	3.0	11.5	3.3
2008       .       1.10       5.18       4.08       0.35       0.50       0.15       -0.22       0.07       1.29         2009       .       1.15       3.87       2.71       0.33       0.50       0.17       0.08       0.01       1.57         2010       .       1.15       3.25       2.10       0.34       0.51       0.17       0.07       - 0.01       1.55         2011       .       1.03       3.31       2.27       0.31       0.45       0.14       0.05       0.01       1.40         2012       .       1.00       2.88       1.88       0.29       0.42       0.13       0.07       0.02       1.38         2013       .       1.02       2.61       1.58       0.32       0.46       0.14       0.07       - 0.01       1.40         2014       .       1.10       2.49       1.39       0.35       0.50       0.16       0.04       - 0.03       1.46												
2008       .       1.10       5.18       4.08       0.35       0.50       0.15       -0.22       0.07       1.29         2009       .       1.15       3.87       2.71       0.33       0.50       0.17       0.08       0.01       1.57         2010       .       1.15       3.25       2.10       0.34       0.51       0.17       0.07       - 0.01       1.55         2011       .       1.03       3.31       2.27       0.31       0.45       0.14       0.05       0.01       1.40         2012       .       1.00       2.88       1.88       0.29       0.42       0.13       0.07       0.02       1.38         2013       .       1.02       2.61       1.58       0.32       0.46       0.14       0.07       - 0.01       1.40         2014       .       1.10       2.49       1.39       0.35       0.50       0.16       0.04       - 0.03       1.46		As a percent	age of the tota	al assets								
2009       .       1.15       3.87       2.71       0.33       0.50       0.17       0.08       0.01       1.57         2010       .       1.15       3.25       2.10       0.34       0.51       0.17       0.07       - 0.01       1.55         2011       .       1.03       3.31       2.27       0.31       0.45       0.14       0.05       0.01       1.40         2012       .       1.00       2.88       1.88       0.29       0.42       0.13       0.07       0.02       1.38         2013       .       1.02       2.61       1.58       0.32       0.46       0.14       0.07       - 0.01       1.40         2014       .       1.10       2.49       1.39       0.35       0.50       0.16       0.04       - 0.03       1.46	2008		3		5 18	4 08	0.35	0.50	0.15	- 0.22	0.07	1 29
2010       .       .       1.15       3.25       2.10       0.34       0.51       0.17       0.07       - 0.01       1.55         2011       .       .       1.03       3.31       2.27       0.31       0.45       0.14       0.05       0.01       1.40         2012       .       .       1.00       2.88       1.88       0.29       0.42       0.13       0.07       0.02       1.38         2013       .       .       1.02       2.61       1.58       0.32       0.46       0.14       0.07       - 0.01       1.40         2014       .       .       1.10       2.49       1.39       0.35       0.50       0.16       0.04       - 0.03       1.46												
2011       .       1.03       3.31       2.27       0.31       0.45       0.14       0.05       0.01       1.40         2012       .       1.00       2.88       1.88       0.29       0.42       0.13       0.07       0.02       1.38         2013       .       1.02       2.61       1.58       0.32       0.46       0.14       0.07       - 0.01       1.40         2014       .       1.10       2.49       1.39       0.35       0.50       0.16       0.04       - 0.03       1.46		·										
2012     .     1.00     2.88     1.88     0.29     0.42     0.13     0.07     0.02     1.38       2013     .     1.02     2.61     1.58     0.32     0.46     0.14     0.07     - 0.01     1.40       2014     .     1.10     2.49     1.39     0.35     0.50     0.16     0.04     - 0.03     1.46												
2013     .     .     1.02     2.61     1.58     0.32     0.46     0.14     0.07     -     0.01     1.40       2014     .     .     1.10     2.49     1.39     0.35     0.50     0.16     0.04     -     0.03     1.46		·										
2014 . 1.10 2.49 1.39 0.35 0.50 0.16 0.04 - 0.03 1.46												
		·										
2013												
	2015			1.11	2.33	1.22	0.35	0.52	0.16	0.04	- 0.03	1.49

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases. 1 Excluding the total assets of the foreign branches of savings banks and of the foreign branches of regional institutions of credit cooperatives. 2 Interest reDeutsche Bundesbank

ceived plus current income and profits transferred under profit pooling, a profit transfer agreement or a partial profit transfer agreement. **3** Up to 2009, result from financial operations. **4** Net interest and commissions income plus result from

General admin Total (col 13 plus col 14)	istrative spend	Total other ad- ministrative spending <sup>5</sup>	Operating result before the valuation of assets (col 11 less col 12)	Result from the valuation of assets (other than tangible or financial fixed assets)	Operating result (col 15 plus col 16)	Other and extra- ordinary result	Profit or loss (–) for the financial year before tax (col 17 plus col 18)	Taxes on income and earnings	Profit or loss (–) for the financial year after tax (col 19 less col 20)	
12	13	14	15	16	17	18	19	20	21	Financial year
									€ billion	
80.8	43.0	37.8	29.4	- 37.1	- 7.7	- 16.9	- 24.6	1.6	- 26.2	2008
84.2	45.8	38.3	45.1	- 27.0	18.0	- 20.8	- 2.8	4.2	- 7.0	2009
82.2	43.1	39.1	46.6	- 15.4	31.2	- 12.7	18.4	5.5	12.9	2010
82.0	42.5	39.6	46.2	3.1	49.3	- 17.4	31.9	7.0	24.9	2011
84.8	44.6	40.2	47.0	- 4.3	42.7	- 11.9	30.8	8.8	22.0	2012
84.8	43.8	41.0	37.8	- 6.5	31.2	- 9.3	22.0	7.4	14.6	2013
85.8	44.0	41.8	38.1	- 6.6	31.5	- 6.5	25.0	7.6	17.4	2014
90.0	46.0	44.0	37.9	- 3.6	34.3	- 7.8	26.5	8.4	18.0	2015
							Year	-on-year perce	ntage change	
4.2	6.6	1.4	53.3	27.0		- 23.2	88.6	161.1	73.3	2009
- 2.4	- 6.1	2.0	3.3	43.1	72.8	39.0		31.5		2010
- 0.2	- 1.4	1.2	- 0.8		58.1	- 36.4	73.1	27.9	92.3	2011
3.3	5.0	1.5	1.8		- 13.4	31.7	- 3.5	24.6	- 11.5	2012
0.0	- 1.9	2.2	- 19.6	- 50.9	- 26.8	21.8	- 28.7	- 15.8	- 33.9	2013
1.1	0.5	1.8	0.9	- 0.7	0.9	29.8	13.9	3.0	19.4	2014
5.0	4.7	5.3	- 0.6	45.7	8.8	- 19.7	6.0	11.2	3.7	2015
							As a p	ercentage of th	ne total assets	
0.95	0.51	0.44	0.35	-0.44	- 0.09	- 0.20	-0.29	0.02	- 0.31	2008
1.02	0.56	0.47	0.55	-0.33	0.22	- 0.25	- 0.03	0.05	- 0.09	2009
0.99	0.52	0.47	0.56	-0.19	0.38	- 0.15	0.22	0.07	0.16	2010
0.89	0.46	0.43	0.50	0.03	0.54	- 0.19	0.35	0.08	0.27	2011
0.89	0.47	0.42	0.49	- 0.05	0.45	- 0.12	0.32	0.09	0.23	2012
0.97	0.50	0.47	0.43	-0.07	0.36	- 0.11	0.25	0.08	0.17	2013
1.01	0.52	0.49	0.45	-0.08	0.37	- 0.08	0.30	0.09	0.21	2014
1.05	0.53	0.51	0.44	- 0.04	0.40	- 0.09	0.31	0.10	0.21	2015

the trading portfolio (up to 2009, from financial operations) and net other operating income or charges.  $\bf 5$  Including depreciation of and value adjustments to

tangible and intangible assets, but excluding depreciation of and value adjustments to assets leased ("broad" definition).

## Profit and loss accounts, by category of banks\*

		€ million									
			Interest busin	ness		Commissions	business				
Financial	Number of reporting institutions	Total assets1	Net interest income (col 4 less col 5)	Total interest received <sup>2</sup>	Interest paid	Net com- mission income (col 7 less col 8)	Com- missions received	Com- missions paid	Result from the trading portfolio	Other operating result	Operating income <sup>3</sup> (col 3 plus col 6 plus col 9 plus col 10)
year	1	2	3	4	5	6	7	8	9	10	11
2010 2011 2012 2013 2014 2015	All categories 1,821 1,801 1,776 1,748 1,715 1,679	8,301,646 9,166,779 9,543,098 8,756,612 8,454,914 8,605,560	95,418 94,726 95,505 89,484 93,398 95,885	270,076 303,044 274,705 228,193 210,821 200,863	174,658 208,318 179,200 138,709 117,423 104,978	28,261 28,279 27,493 28,038 29,298 30,458	42,000 41,049 39,950 40,618 42,639 44,540	13,739 12,770 12,457 12,580 13,341 14,082	5,712 4,602 7,149 5,861 3,624 3,733	- 665 605 1,616 - 821 - 2,471 - 2,188	128,726 128,212 131,763 122,562 123,849 127,888
	Commercial I	oanks									
2010 2011 2012 2013 2014 2015	183 183 183 183 183 177	2,845,575 3,825,768 4,132,098 3,669,592 3,532,938 3,678,042	32,525 32,580 34,935 32,689 34,370 36,279	73,870 77,223 73,017 62,225 61,502 60,993	41,345 44,643 38,082 29,536 27,132 24,714	15,799 16,136 15,424 15,946 16,686 17,336	22,770 22,744 21,857 22,387 24,065 25,182	6,971 6,608 6,433 6,441 7,379 7,846	4,706 4,987 5,605 4,136 3,026 2,867	- 1,165 760 540 - 861 - 2,335 - 2,317	51,865 54,463 56,504 51,910 51,747 54,165
	Big banks										
2010 2011 2012 2013 2014 2015	4 4 4 4 4 4	2,061,016 3,010,173 3,217,291 2,798,461 2,647,559 2,736,876	19,584 19,121 21,944 19,235 20,491 22,151	45,236 47,102 44,179 36,200 36,414 36,394	25,652 27,981 22,235 16,965 15,923 14,243	10,215 10,591 10,152 10,698 11,336 11,762	13,552 13,399 12,771 13,043 14,269 14,569	3,337 2,808 2,619 2,345 2,933 2,807	4,706 4,576 5,213 3,821 2,635 2,496	- 2,529 - 1,057 - 1,417 - 2,086 - 2,844 - 3,732	31,976 33,231 35,892 31,668 31,618 32,677
	Regional b	anks and othe	er commercial	banks							
2010 2011 2012 2013 2014 2015	161 161 160 160 160 154	751,218 778,662 840,168 822,706 833,806 884,457	12,664 13,160 12,687 13,161 13,500 13,831	28,097 29,469 28,162 25,462 24,305 23,939	15,433 16,309 15,475 12,301 10,805 10,108	5,442 5,416 5,143 5,119 5,245 5,468	9,068 9,199 8,942 9,200 9,674 10,491	3,626 3,783 3,799 4,081 4,429 5,023	- 16 392 372 295 375 353	1,248 1,759 1,904 1,153 428 1,349	19,338 20,727 20,106 19,728 19,548 21,001
	Branches o	of foreign banl	ks								
2010 2011 2012 2013 2014 2015	18 18 19 19 19	33,341 36,933 74,639 48,425 51,573 56,709	277 299 304 293 379 297	537 652 676 563 783 660	260 353 372 270 404 363	142 129 129 129 105 106	150 146 144 144 122 122	8 17 15 15 17 16	16 19 20 20 16 18	116 58 53 72 81 66	551 505 506 514 581 487
	Landesbanke	n <sup>7</sup>									
2010 2011 2012 2013 2014 2015	10 10 9 9 9	1,512,276 1,504,774 1,371,385 1,229,051 1,139,438 1,087,623	10,325 10,548 8,702 8,383 8,243 8,230	48,471 81,148 66,849 42,870 36,437 33,092	38,146 70,600 58,147 34,487 28,194 24,862	1,225 1,113 876 732 847 995	3,379 3,037 2,612 2,582 2,632 2,816	2,154 1,924 1,736 1,850 1,785 1,821	472 - 541 708 1,340 112 535	205 44 286 227 - 37 210	12,227 11,164 10,572 10,682 9,165 9,970
2010 2011 2012 2013 2014 2015	Savings bank 429 426 423 417 416 413	1,070,231 1,078,852 1,096,261 1,098,581 1,110,362 1,130,688	23,506 23,791 23,280 23,117 23,237 23,286	43,023 42,686 40,731 37,298 35,028 32,809	19,517 18,895 17,451 14,181 11,791 9,523	6,124 6,182 6,137 6,241 6,441 6,775	6,591 6,575 6,516 6,633 6,854 7,210	467 393 379 392 413 435	46 - 20 17 19 8 - 7	31 - 66 - 106 - 476 - 563 - 257	29,707 29,887 29,328 28,901 29,123 29,797

For footnotes \*, 1-7, see pp 90-91.

Deutsche Bundesbank

		With-						Result		pending	ministrative s	General ad
t t or (–) 21	shee prof loss	drawals from or transfers to (–) reserves and par- ticipation rights capital <sup>6</sup>	Profit or loss (–) for the financial year after tax (col 19 less col 20)	Taxes on income and earnings <sup>5</sup>	Profit or loss (–) for the financial year before tax (col 17 plus col 18)	Other and extra- ordinary result	Operating result (col 15 plus col 16)	from the valuation of assets (other than tan- gible or financial fixed assets)	Operating result before the valuation of assets (col 11 less col 12)	Total other administrative spending4	Staff costs	otal col 13 olus col 14)
ye	23	22	21	20	19	18	17	16	15	14	13	2
679 21 812 21 197 21 1,655 21 1,950 21 2,690 21	25 – 16 – 17 – 12 –	All catego - 13,625 - 25,706 - 22,237 - 16,232 - 15,453 - 15,356	12,946 24,894 22,040 14,577 17,403 18,046	5,500 7,034 8,762 7,375 7,596 8,445	18,446 31,928 30,802 21,952 24,999 26,491	- 12,717 - 17,352 - 11,852 - 9,270 - 6,511 - 7,793	31,163 49,280 42,654 31,222 31,510 34,284	- 15,396 3,103 - 4,334 - 6,542 - 6,585 - 3,574	46,559 46,177 46,988 37,764 38,095 37,858	39,094 39,555 40,168 41,041 41,776 43,991	43,073 42,480 44,607 43,757 43,978 46,039	82,167 82,035 84,775 84,798 85,754 90,030
banks	nmercial	Comn										
1,994 21 1,668 21 2,994 21 1,699 21 2,005 21 1,295 21	64 68 64 2	- 241 754 - 1,568 - 2,794 - 2,812 - 1,873	2,235 914 4,562 4,493 4,817 3,168	1,104 1,259 3,563 1,812 1,776 1,967	3,339 2,173 8,125 6,305 6,593 5,135	<ul><li>6,512</li><li>10,992</li><li>6,430</li><li>5,769</li><li>3,367</li><li>6,890</li></ul>	9,851 13,165 14,555 12,074 9,960 12,025	<ul><li>4,434</li><li>4,311</li><li>3,962</li><li>2,036</li><li>3,797</li><li>1,181</li></ul>	14,285 17,476 18,517 14,110 13,757 13,206	20,173 20,173 20,276 20,897 21,774 23,431	17,407 16,814 17,711 16,903 16,216 17,528	37,580 36,987 37,987 37,800 37,990 40,959
nks	Big ba											
2,388 21 1,988 21 3,254 21 1,759 21 1,937 21 1,410 21	15 11 66 19	837 2,645 1,001 - 756 - 729 - 216	1,551 - 657 2,253 2,515 2,666 1,626	488 563 2,885 1,036 993 1,082	2,039 - 94 5,138 3,551 3,659 2,708	<ul><li>3,469</li><li>7,331</li><li>3,038</li><li>2,367</li><li>559</li><li>2,953</li></ul>	5,508 7,237 8,176 5,918 4,218 5,661	- 1,714 - 1,887 - 3,034 - 958 - 2,717 85	7,222 9,124 11,210 6,876 6,935 5,576	12,881 13,012 12,868 13,618 14,233 15,679	11,873 11,095 11,814 11,174 10,450 11,422	24,754 24,107 24,682 24,792 24,683 27,101
nks	nercial ba	her commer	banks and ot	Regional I								
533 21 472 21 427 21 214 21 108 21 194 21	9 – 7 – 66 –	<ul><li>1,068</li><li>1,849</li><li>2,547</li><li>2,017</li><li>2,066</li><li>1,633</li></ul>	535 1,377 2,120 1,803 1,958 1,439	536 609 593 690 672 801	1,071 1,986 2,713 2,493 2,630 2,240	<ul><li>3,035</li><li>3,661</li><li>3,394</li><li>3,402</li><li>2,808</li><li>3,937</li></ul>	4,106 5,647 6,107 5,895 5,438 6,177	<ul><li>2,694</li><li>2,433</li><li>940</li><li>1,076</li><li>1,042</li><li>1,264</li></ul>	6,800 8,080 7,047 6,971 6,480 7,441	7,097 7,035 7,273 7,140 7,413 7,575	5,441 5,612 5,786 5,617 5,655 5,985	12,538 12,647 13,059 12,757 13,068 13,560
nks	oreign ba	nches of fore	Brar									
139 21 152 21 167 21 154 21 176 21 79 21	0 12 12 11 7	- 10 - 42 - 22 - 21 - 17 - 24	149 194 189 175 193 103	80 87 85 86 111 84	229 281 274 261 304 187	- 8 0 2 0 0	237 281 272 261 304 187	- 26 9 12 - 2 - 38 - 2	263 272 260 263 342 189	195 126 135 139 128 177	93 107 111 112 111 121	288 233 246 251 239 298
nken <b>7</b>	.andesba	Lar										
138 20 358 20 325 20 25 20 527 20 461 20	57 – 54 – 73	690 267 - 1,954 973 1,406 - 580	- 828 - 625 1,629 - 948 - 879 1,041	- 101 697 667 469 511 764	- 929 72 2,296 - 479 - 368 1,805	<ul><li>4,197</li><li>3,727</li><li>1,853</li><li>1,235</li><li>1,455</li><li>158</li></ul>	3,268 3,799 4,149 756 1,087 1,963	<ul><li>2,270</li><li>684</li><li>118</li><li>3,321</li><li>1,580</li><li>1,114</li></ul>	5,538 4,483 4,267 4,077 2,667 3,077	3,428 3,479 3,178 3,405 3,237 3,405	3,261 3,202 3,127 3,200 3,261 3,488	6,689 6,681 6,305 6,605 6,498 6,893
	Savings											
1,518 2: 1,612 2: 1,603 2: 1,536 2: 1,558 2: 1,576 2:	57 00 01 88	<ul><li>2,555</li><li>12,437</li><li>5,200</li><li>4,401</li><li>4,288</li><li>4,472</li></ul>	4,073 14,049 6,803 5,937 5,846 6,048	2,513 2,747 2,657 2,664 2,794 2,913	6,586 16,796 9,460 8,601 8,640 8,961	<ul> <li>963</li> <li>1,824</li> <li>1,272</li> <li>1,020</li> <li>593</li> <li>392</li> </ul>	7,549 18,620 10,732 9,621 9,233 9,353	- 3,493 7,468 660 130 1 76	11,042 11,152 10,072 9,491 9,232 9,277	7,119 7,173 7,188 7,325 7,285 7,570	11,546 11,562 12,068 12,085 12,606 12,950	18,665 18,735 19,256 19,410 19,891 20,520

### Profit and loss accounts, by category of banks\* (cont'd)

		€ million									
			Interest busin	ness		Commissions	s business				
	Number of reporting institutions	reporting Total	Net interest income (col 4 less col 5)	Total interest received <sup>2</sup>	Interest paid	Net com- mission income (col 7 less col 8)	Com- missions received	Com- missions paid	Result from the trading portfolio	Other operating result	Operating income <sup>3</sup> (col 3 plus col 6 plus col 9 plus col 10)
Financial year	1	2	3	4	5	6	7	8	9	10	11
2010	_		dit cooperative		4.600	2.47	020	404	401	47	2.000
2010 2011 2012 2013 2014 2015	2 2 2 2 2 2 2	262,437 275,900 294,430 282,833 281,348 291,157	1,259 1,242 1,403 1,479 1,136 1,490	5,958 5,912 5,594 4,940 4,406 4,262	4,699 4,670 4,191 3,461 3,270 2,772	347 352 364 367 393 398	828 766 715 747 776 834	481 414 351 380 383 436	491 179 836 347 461 324	- 17 - 10 - 2 - 22 - 6 - 124	2,080 1,763 2,601 2,171 1,996 2,088
	Credit coope	ratives									
2010 2011 2012 2013 2014 2015	1,138 1,121 1,101 1,078 1,047 1,021	697,694 711,046 739,066 750,899 771,932 798,178	16,264 16,331 16,354 16,881 17,063 17,077	28,085 27,929 27,223 25,539 24,305 22,705	11,821 11,598 10,869 8,658 7,242 5,628	4,114 4,091 4,107 4,182 4,324 4,563	4,926 4,937 4,969 5,083 5,266 5,570	812 846 862 901 942 1,007	10 11 16 10 10 4	226 497 432 417 143 134	20,614 20,930 20,909 21,490 21,540 21,778
	Mortgage ba	anks									
2010 2011 2012 2013 2014 2015	18 18 17 17 17 16	793,476 645,145 565,008 482,524 421,014 376,908	3,505 2,616 2,413 1,828 2,007 2,245	35,431 32,016 24,026 18,864 16,232 15,323	31,926 29,400 21,613 17,036 14,225 13,078	197 138 97 58 14 – 11	800 373 327 267 225 212	603 235 230 209 211 223	- 6 - 4 0 2 - 4 - 2	86 - 825 143 - 134 108	3,782 1,925 2,653 1,754 2,125 2,241
	Building and	loan associati	ons								
2010 2011 2012 2013 2014 2015	23 23 22 22 21 21	196,443 198,108 201,224 205,733 212,395 214,613	3,282 3,384 3,253 3,143 3,037 2,841	7,895 7,846 7,680 7,381 7,125 6,818	4,613 4,462 4,427 4,238 4,088 3,977	- 378 - 499 - 531 - 630 - 546 - 590	1,386 1,394 1,403 1,381 1,339 1,375	1,764 1,893 1,934 2,011 1,885 1,965	0 0 0 0 0	- 106 10 46 25 - 54 - 2	2,798 2,895 2,768 2,538 2,437 2,249
	Special purpo	ose banks <sup>7</sup>									
2010 2011 2012 2013 2014 2015	18 18 19 20 20	923,514 927,186 1,143,626 1,037,399 985,487 1,028,351	4,752 4,234 5,165 1,964 4,305 4,437	27,343 28,284 29,585 29,076 25,786 24,861	22,591 24,050 24,420 27,112 21,481 20,424	833 766 1,019 1,142 1,139 992	1,320 1,223 1,551 1,538 1,482 1,341	487 457 532 396 343 349	- 7 - 10 - 33 7 11	75 195 277 3 261 159	5,653 5,185 6,428 3,116 5,716 5,600
	Memo item:	Banks majorit	y-owned by fo	oreign banks <sup>8</sup>							
2010 2011 2012 2013 2014 2015	42 39 37 37 35 33	666,637 756,406 803,313 692,773 680,177 735,491	9,104 9,868 8,502 8,266 8,347 8,383	22,602 23,908 20,365 15,323 14,546 13,502	13,498 14,040 11,863 7,057 6,199 5,119	3,331 3,234 2,885 2,633 3,025 2,919	5,236 4,934 4,501 4,282 4,966 4,834	1,905 1,700 1,616 1,649 1,941 1,915	371 - 173 1,215 1,106 343 435	28 447 415 301 - 45 456	12,834 13,376 13,017 12,306 11,670 12,193

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases. 1 Excluding the total assets of the foreign branches of savings banks and of the foreign branches of regional institutions of credit cooperatives. 2 Interest received plus current income and profits transferred from profit pooling, a profit

transfer agreement or a partial profit transfer agreement. **3** Net interest and commissions income plus result from the trading portfolio and other operating result. **4** Including depreciation of and value adjustments to tangible and intangible assets, but excluding depreciation of and value adjustments to assets leased

General ad	ministrative s	spending		Result						With-		
Fotal (col 13 blus col 14)	Staff costs	Total other administrative spending4	Operating result before the valuation of assets (col 11 less col 12)	from the valuation of assets (other than tan- gible or financial fixed assets)	Operating result (col 15 plus col 16)	Other and extra-ordinary result	Profit or loss (–) for the financial year before tax (col 17 plus col 18)	Taxes on income and earnings <sup>5</sup>	Profit or loss (–) for the financial year after tax (col 19 less col 20)	drawals from or transfers to (–) reserves and par- ticipation rights capital <sup>6</sup>	Balance sheet profit or loss (–) (col 21 plus col 22)	Financial
12	13	14	15	16	17	18	19	20	21	22	23	Financial year
								Regio	onal institutio	ons of credit o	ooperatives	
990 1,018 1,099 1,135 1,183 1,317	545 530 562 589 619 621	445 488 537 546 564 696	1,090 745 1,502 1,036 813 771	7 1,124 - 137 - 329 13 123	1,097 1,869 1,365 707 826 894	- 483 - 659 - 758 - 172 - 227 - 630	614 1,210 607 535 599 264	- 6 91 - 412 123 220 430	620 1,119 1,019 412 379 - 166	- 402 - 1,018 - 815 - 177 - 58 513	218 101 204 235 321 347	2010 2011 2012 2013 2014 2015
										Credit o	cooperatives	
13,134 13,382 13,774 13,886 14,201 14,505	7,940 7,983 8,210 8,303 8,538 8,752	5,194 5,399 5,564 5,583 5,663 5,753	7,480 7,548 7,135 7,604 7,339 7,273	- 2,316 - 317 263 322 - 198 - 466	5,164 7,231 7,398 7,926 7,141 6,807	- 375 - 250 13 - 276 - 153 - 136	4,789 6,981 7,411 7,650 6,988 6,671	1,620 1,924 1,989 1,956 2,077 2,105	3,169 5,057 5,422 5,694 4,911 4,566	- 1,796 - 3,674 - 4,001 - 4,285 - 3,480 - 3,212	1,373 1,383 1,421 1,409 1,431 1,354	2010 2011 2012 2013 2014 2015
										Mor	gage banks	
1,374 1,418 1,371 1,322 1,241 1,147	533 552 559 525 529 492	841 866 812 797 712 655	2,408 507 1,282 432 884 1,094	- 2,423 - 1,641 - 645 - 405 - 278 - 327	- 15 - 1,134 637 27 606 767	- 71 827 - 540 90 - 772 - 20	- 86 - 307 97 117 - 166 747	- 17 74 21 88 103 98	- 69 - 381 76 29 - 269 649	- 4,494 - 4,321 - 4,669 - 4,775 - 1,714 - 1,385	- 4,563 - 4,702 - 4,593 - 4,746 - 1,983 - 736	2010 2011 2012 2013 2014 2015
									Buildi	ng and loan	associations	
1,938 1,949 1,953 1,867 1,891 1,749	814 806 758 702 751 721	1,124 1,143 1,195 1,165 1,140 1,028	860 946 815 671 546 500	- 7 755 17 - 88 282 - 72	853 1,701 832 583 828 428	- 192 - 273 - 189 - 144 - 66 - 2	661 1,428 643 439 762 426	308 191 172 193 255 78	353 1,237 471 246 507 348	- 202 - 914 - 300 - 104 - 388 - 4	151 323 171 142 119 344	2010 2011 2012 2013 2014 2015
										Special purp	oose banks <sup>7</sup>	
1,797 1,865 3,030 2,773 2,859 2,940	1,027 1,031 1,612 1,450 1,458 1,487	770 834 1,418 1,323 1,401 1,453	3,856 3,320 3,398 343 2,857 2,660	- 460 709 - 412 - 815 - 1,028 - 613	3,396 4,029 2,986 - 472 1,829 2,047	76 - 454 - 823 - 744 122 435	3,472 3,575 2,163 - 1,216 1,951 2,482	79 51 105 70 – 140 90	3,393 3,524 2,058 - 1,286 2,091 2,392	- 4,625 - 4,363 - 3,730 - 669 - 4,119 - 4,343	- 1,232 - 839 - 1,672 - 1,955 - 2,028 - 1,951	
							Ме	rmo item: Bai	nks majority-o	owned by for	eign banks <sup>8</sup>	
7,618 7,950 8,097 8,230 7,920 8,503	3,432 3,551 3,643 3,773 3,516 3,992	4,186 4,399 4,454 4,457 4,404 4,511	5,216 5,426 4,920 4,076 3,750 3,690	- 1,697 - 2,084 - 285 - 474 - 439 - 479	3,519 3,342 4,635 3,602 3,311 3,211	- 1,439 - 1,582 - 1,339 - 1,481 - 1,308 - 1,723	2,080 1,760 3,296 2,121 2,003 1,488	550 271 735 513 320 430	1,530 1,489 2,561 1,608 1,683 1,058	- 34 - 409 - 32 - 558 - 725 - 396	1,496 1,080 2,529 1,050 958 662	2010 2011 2012 2013 2014 2015

("broad" definition). 5 In part, including taxes paid by legally dependent building and loan associations affiliated to Landesbanken. 6 Including profit or loss brought forward and withdrawals from or transfers to the fund for general banking risks. 7 From 2012, Portigon AG (legal successor of WestLB) allocated to the

category of "Special purpose banks". **8** Separate presentation of the (legally independent) banks majority-owned by foreign banks and included in the categories "Big banks", "Regional banks and other commercial banks" and "Mortgage banks".

# Credit institutions' charge and income items\*

		Charges, €	Charges, € billion												
							General administrative spending								
								Staff costs							
			on tran		Gross loss on trans-				Social security costs and costs relating to pensions and other benefits						
Financial year	Number of report- ing insti- tutions	ort- ti-	Interest Total paid	Commis- sions paid	Net loss from the trading portfolio <sup>1</sup>	actions in goods and sub- sidiary trans- actions	Total	Total	Wages and salaries	Total	of which Pensions	Other adminis- trative spending <sup>2</sup>			
2007	1,928	482.7	332.3	12.1	4.5	0.0	79.8	45.6	35.8	9.8	4.0	34.3			
2008	1,889	532.5	347.1	13.2	19.8	0.0	77.1	43.0	33.5	9.5	4.2	34.1			
2009	1,843	388.2	223.0	13.6	1.2	0.0	80.6	45.8	35.2	10.7	4.9	34.7			
2010	1,821	329.1	174.7	13.7	0.7	0.0	78.7	43.1	35.2	7.9	2.3	35.6			
2011	1,801	367.1	208.3	12.8	1.2	0.0	78.6	42.5	34.7	7.8	2.4	36.1			
2012	1,776	329.0	179.2	12.5	0.2	0.0	80.9	44.6	35.5	9.1	3.4	36.3			
2013	1,748	285.8	138.7	12.6	0.3	0.0	81.1	43.8	35.2	8.6	2.9	37.4			
2014	1,715	262.8	117.4	13.3	0.4	0.0	82.0	44.0	35.3	8.7	3.2	38.0			
2015	1,679	256.7	105.0	14.1	0.5	0.0	86.0	46.0	36.4	9.6	3.7	39.9			

	Income, € billion														
		Interest receive	ed		Current incom	e									
Financial year	Total	Total	from lending and money market transactions	from debt securities and Debt Register claims	Total	from shares and other vari- able yield securities	from parti- cipating interests <sup>5</sup>	from shares in affiliated enterprises	Profits transferred under profit pooling, a profit transfer agreement or a partial profit transfer agreement	Commis- sions received					
2007	497.4	397.8	325.7	72.1	24.3	18.3	1.9	4.0	4.9	43.6					
2008	506.3	416.6	337.0	79.6	19.3	12.7	1.5	5.1	5.1	42.6					
2009	381.2	303.0	247.7	55.3	11.7	7.2	0.9	3.5	3.1	40.7					
2010	342.0	255.5	212.0	43.5	12.4	7.2	1.0	4.3	2.1	42.0					
2011	392.0	288.8	246.1	42.7	11.2	6.7	1.2	3.3	3.0	41.0					
2012	351.0	256.3	220.3	36.0	12.2	7.5	1.0	3.8	6.2	40.0					
2013	300.4	213.6	184.9	28.7	10.0	6.0	1.0	3.0	4.6	40.6					
2014	280.2	196.4	170.2	26.1	11.3	6.3	1.1	4.0	3.1	42.6					
2015	274.7	183.1	160.1	22.9	15.0	6.7	1.8	6.5	2.8	44.5					

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases. 1 Up to 2009, net loss on financial operations. 2 Spending item does not include depreciation of and value adjustments to tangible and intangible assets, Deutsche Bundesbank

shown net of depreciation of assets leased ("narrow" definition). All other tables are based on a broad definition of "other administrative spending". 3 Including leasing spending and transfers to the fund required by the building and loan asso-

				Other operating	income				
Net profit from the trading portfolio <sup>6</sup>	Gross profit on trans- actions in goods and subsidiary transactions	Value readjust- ments in respect of loans and advances, and provisions for contingent liabilities and for commit- ments	Value re- adjustments in respect of participating interests, shares in affiliated enterprises and securities treated as fixed assets	Total <sup>7</sup>	of which from leasing business	Income from the release of special reserves	Extraordinary income	Income from loss transfers	Financial year
3.3	0.2	2.9	9.0	9.1	0.0	0.0	2.1	0.0	2007
1.0	0.2	2.5	1.8	11.8	0.5	0.1	3.6	1.7	2008
8.1	0.2	1.9	1.1	9.2	0.8	0.0	1.3	0.9	2009
6.4	0.2	3.0	1.6	11.5	0.9	0.0	6.1	1.2	2010
5.8	0.2	15.0	0.7	20.2	6.3	0.0	0.8	5.2	2011
7.4	0.2	7.4	1.4	18.9	5.1	0.0	0.7	0.5	2012
6.2	0.2	4.0	1.5	17.9	4.7	0.0	0.9	0.9	2013
4.0	0.2	4.0	1.7	15.7	4.5	0.0	0.8	0.4	2014
4.2	0.2	3.7	1.9	17.6	4.7	0.0	0.5	1.1	2015

ciation rules. 4 In part, including taxes paid by legally dependent building and loan associations affiliated to Landesbanken. 5 Including amounts paid up on cooperative society shares. 6 Up to 2009, net profit on financial operations. 7 In-

cluding with drawals from the fund required by the building and loan association rules.